TERM OF REFERENCE

Corrective Maintenance Service for Flue Gas Desulfurization System and Balance of Plant

Hongsa Power Company Limited

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### Invitation for Bid Proposal

**Corrective Maintenance Service for Flue Gas Desulfurization System and Balance of Plant**

On behalf of Hongsa Power Company Limited (HPC), I am pleased to invite you to propose the Corrective Maintenance Service for Flue Gas Desulfurization System and Balance of Plant for Hongsa Mine Mouth Power Plant, located in Hongsa District, Xayabouly Province of the North-West of Lao PDR.

HPC established in 2009 by Banpu Power Limited (BPP), Ratchaburi Electricity Generating Holding Public Company Limited (RATCH) and Lao Holding State Enterprise (LHSE) for the project operation of 1,878 MW coal-fired mine mount power station to develop and operate for supplying sustainable source of energy in Laos and Thailand.

Regarding the procurement of the Corrective Maintenance Service for Flue Gas Desulfurization System and Balance of Plant, the Bid Proposal shall be submitted as specified in this TOR and shall be lodged in the Bid Box in the reception of the procurement, not later than 05:00 PM Laos Standard Time (LST) on the closing date (14 September 2024), provided that late submission of the Bid Proposal may not be considered under any circumstances.

Currently, HPC operates power plant stations for 9 years foregoing commercial operation since 2015. The Bidders can access and view our certain commitment and information at the HPC’s website www.hongsapower.com. In addition, the Bidders may request additional information for the performance of Bid Proposal during the event.

Kind regards,

Mr. Pratheep Yoknamngoen

Chairman of Procurement Committee

for, and on behalf of the Procurement Committee’s Hongsa Power Company Limited

### Introduction and Background

Hongsa Power Plant serves as a part of the development of 1,878 MW coal-fired power project to supply electricity to Laos and Thailand, located in Hongsa District, Xayabouly Province of the North-West of Lao PDR includes all the project facilities related thereto (together, the “**Hongsa Project**”) in the National Power Development Program of Laos.

Since the Hongsa Project comprises, not only the Power Plant but also 500 kV Transmission Lines, 500 kV Substation, 115 kV Substations, Coal Mine, 2 Dams and Water reservoir so that varieties of equipment, spare parts, and tools for the Hongsa Project.

On the whole, this Term of Reference (the “**TOR**”) is orderly prepared to provide enquiries and invite potential Bidders for the Bidding Process by following the intention of the Corrective Maintenance Service for Flue Gas Desulfurization System and Balance of Plant.

**Objective**

Hongsa Power Company Limited (the “**Employer**” or “**HPC**”) requires the provision of the Corrective Maintenance Service for Flue Gas Desulfurization (FGD) system and Balance of Plant (BOP) because the existing contract of Corrective Maintenance Service for Flue Gas Desulfurization system and Balance of plant is going to be expired on 31 December 2024. Therefore, HPC is looking for the potential contractor who has direct experience in corrective maintenance of Flue Gas Desulfurization system and Balance of plant to take the responsibilities and provide the corrective maintenance service of Flue Gas Desulfurization system and Balance of plant for effective maintenance with safely and smoothly operation with contract period of 2 years from 1 January 2025 until 31 December 2026.

However, the Employer reserves the right to accept or reject all or any parts of the Bid Proposal without assignment of any reasons whatsoever.

Besides, HPC is also entitled to verify all statements, information and documents submitted by the Bidders in response to this TOR provided that any such verification or lack of such verification by the Employer to undertake such result shall not relieve the Bidders of their obligations or liabilities nor will affect any rights of HPC.

**Currency and language**

* All prices in the Bid Proposal should be quoted in Thai Baht.
* Unless otherwise specified by HPC, all Bid Proposal including the supporting information and/or documents should be written in English. If any supported document attached is translated and in case of any ambiguity the translation (original as translated by the Bidders) shall prevail.

**Bidding process fees**

The bidders are not required to pay the bidding process fee.

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### Eligible Bidders

The bidding is limited to firms, either alone or in joint-venture or in consortium (jointly and severally responsible) satisfied to the required qualifications by HPC as the following:

1. Having experience in corrective maintenance service of similar facilities in the power plant or corrective maintenance service in at-least-270 MW power plant at least 3 years;.
2. Being a juristic person, duly and legally incorporated;
3. Having the business objective in carry on related to TOR’s objective;
4. Having adequate finances to perform the scope of Service;
5. Not being a bankrupt or liquidated;
6. Having the legal authority to execute the Bid Proposal;
7. Never breach of contract or any work to HPC, HPC’s counterparties, or HPC’s Bidders; and
8. No having business, financial, personal or other interests to HPC’s activities, the project, or others that related thereto.

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### HPC’s Requirements

### Part I: General Terms

### Bidding Process and Condition of Bid

**BIDDING PROCESS**

The TOR Document is to distribute to the potential bidders by e-mail. The Bidders shall propose the Technical and Commercial approach based on the provided information, guidelines, scripts, and table from the Employer or specified herein. The Bidders shall submit to the Employer in accordance with the schedule as specified in Clause 4.1.17 (*Tentative Bidding Schedule*).

**ADDENDA**

No amendment to the TOR Document shall be effectual unless in the form of a written addendum thereto issued by HPC. An addendum may be notified in writing, facsimile transmission, or e-mail. The Employer may, in its discretion, extend the Bid period to allow the Bidders for consideration the addenda. The Bidders shall formally acknowledge, in its Form of Bid, the receipt of each and all addendum to the TOR Document issued by HPC and received by Bidder during the Bidding period.

**COST OF BID**

For Bid Proposal Submission, the Bidders acknowledge that the Bid Proposal entirely at their own costs and expenses. HPC is not responsible for payable any costs and/or expenses as incurred by any preparation and submission of the Bidders.

**DISCREPANCIES, ERRORS, AND OMISSIONS**

If the Bidder finds any discrepancy, error, or omission in, or requires clarifications of the TOR, shall notify HPC no later than **5 September 2024** in writing. HPC is going to respond in writing (with a copy to others) to any notification that is received by **9 September 2024**.

Enquires of Bid or technical nature may be directed, in the first instance by e-mail to:

Name: Mr. Kamol Kaewja

E-mail: Kamol\_k@hongsapower.com

Tel.: +856 (0) 20 52441927

**ACCEPTANCE AND REJECTION OF BID PROPOSAL**

HPC reserves the right, at its sole discretion, to accept the proposal that is the most responsive and best offer, or to reject any or all proposals, or to waive minor irregularities and informalities in any proposal submitted.

HPC will reject any proposal, which is at its judgment, is not responsive. Notwithstanding, HPC shall not be bound to award a contract to the Bidder who has submitted the lowest price proposal. On the other hand, HPC will take into account all evaluating factors and other factors such as compliance with the TOR Documents, technical and financial qualification, capability of the Bidder, and other related matters as HPC deems appropriate to execute the works promptly and vigorously in such manner as to secure delivery and/or completion within the timeframe specified.

Moreover, HPC also reserves the right to separate its order into several purchase orders for different amounts and/or for the selected items to different Bidder and/or to remove any part of scope of supply specified herein and in the TOR Documents after the Bid Evaluation process is completed in order to fulfill its business profit and budget utilization plan.

Ultimately, HPC reserves the right to cancel proposal submission by all Bidders on date and time as designed in TOR due to necessitates the change in our procurement plan.

### TOR Documents

The TOR Documents shall be issued by HPC for the Bid Proposal as comprised of the document lists as the following together with other documents that required by the conditions to be submitted by the Bidders with Bid Proposal:

1. Invitation for Bid Proposal
2. Introduction and background
3. HPC’s requirements
   1. Part I: General Terms; and
   2. Part II: Contractor’s Obligations.
4. Annexes to TOR Document
   1. Annex I: Scope of Service;
   2. Annex II: Organization Chart
   3. Annex III: Form of Corrective Maintenance Report; and
   4. Annex IV: The Employer’s SHE policies/procedures.
   5. Annex V: CA Requirements and Compliances;
5. Schedules to TOR Document
   1. Schedule I: Form of the Bid Bond.
   2. Schedule II: Form of the Performance Bond.
   3. Schedule III: First draft of Contract
6. Bid Proposal
   1. Form I: Price Bid Form;
   2. Form II: Technical Bid Form;
   3. Form III: Commercial Bid Form;
   4. Form IV: Documentation;
   5. Form V: Bidder Experience Form;
   6. Form VI: Tool Rate

### Required Bidder Submission Documents

Notwithstanding, the Bidders shall submit the following documents but not limited to:

1. **Price Proposal Documents (Envelop 1)** is to be used for the examination of the Bidder, consist of:
2. Quotation;
3. Printout of the completely filled-up Form I: Price Bid Form; and
4. USB Flash Drive contains the PDF file of item a) and b) and Excel File of item b).
5. **Technical Proposal Documents (Envelop 2)** is to be used for the examination of the Bidder, consist of:
6. Printout of the completely filled-up Form II: Technical Bid Form;
7. Printout of the completely filled-up Form V: Bidder Experience Form;
8. Printout of the completely filled-up Form VI: Tool Rate;
9. Organization chart with Name, Position, Telephone number and E-mail.
10. Official Curriculum Vitae (CV) of all Key Personnel.
11. Copy of welding certificate;
12. Other necessary supporting documents (if any); and
13. USB Flash Drive contains the Excel Files of item a),b), and PDF file of the item a) - h).
14. **Commercial Proposal Documents (Envelop 3)** is to be used for the examination of the Bidder, consist of:
15. Printout of the completely filled-up Form III: Commercial Bid Form;
16. Printout of the completely filled-up Form IV: Documentation Form;
17. Copy of certificate of Business Registration (not outdated more than 90 days);
18. Copy of tax certificate;
19. Copy of passport/ ID card of the Company Directors;
20. Copy of Power of Attorney (if any);
21. Copy of passport/ ID card of the authorized representative in case there is a power of attorney (if any);
22. Company profile, reference project list, and other documents required by HPC;
23. Company organization chart;
24. Authorization letter, experience and related evidence presented to HPC in case the Bidder is an authorized dealer for supply of the goods;
25. Audited historical financial statement of last three years;
26. ISO 9001, ISO 14001, ISO 45001, and OHSAS 18001 Certificates (if any);
27. Bid bond; and
28. USB Flash Drive contains the Excel Files of item a) and b) and PDF file of the item a) - l).

Provided that, the above documents must be certified by the authorized person(s) and affixed with the company seal of the Bidder.

HPC provides 1 completed set of TOR Document as electronic format to the Bidders. However, the Bidders shall immediately return all TOR and materials provide by the Employer and copies thereof at Procurement Division in Hongsa as the following:

1. If a party invited to Bid, determines that it will not do so;
2. If a Bidder notified by the Employer, the Bid has been unsuccessful;
3. Upon request in writing by the Employer.

### Submission of Bid Proposal

1. The Bid Proposal shall be submitted to HPC in 3 separated sealed envelopes:
2. **Envelope 1 (Price Proposal**)
3. **Envelope 2 (Technical Proposal)**
4. **Envelope 3 (Commercial Proposal)**
5. Prior to submission of the Bid Proposal, the Bidders shall thoroughly review and study the entire Bid Documents as well as attachments and deeply comprehend of the conditions as stipulated herein.
6. The Bidders shall seal the original of the Bid Proposal in the envelopes address to:

**“The Procurement Committee of Corrective Maintenance Service   
for Flue Gas Desulfurization System and Balance of Plant”**

and label the envelope as follows:

Envelope 1: Price Proposal

Envelope 2: Technical Proposal

Envelope 3: Commercial Proposal

The submission of the Bid Proposal shall be addressed to Employer’s personnel and office address as provided, no later than 17:00 (UTC+7:00) on the date of **14 September 2024**.

1. The Bidders shall submit Bid Proposal on the date, time and place as specified under Clause 4.1.17 (*Tentative Bidding Schedule*) and the Bidders shall not be able to withdraw the Bid Proposal until the completion of Bidding Process.
2. The lodgment of Bid Proposal Submission

Bid proposal shall be enclosed in sealed envelopes and addressed to:

or

**Hongsa Power Company Limited**

Attention: Ms. Phannipa Kiatbumrung

(Division Manager - Procurement)

Phonchan Office, Hongsa District, Xayaboury Province, Lao PDR.

**Hongsa Power Company Limited**

Attention: Ms. Phannipa Kiatbumrung

(Division Manager - Procurement)

3/37-38 Woravichai Road, Nai-Wieng Sub-district, Mueang Nan District,   
Nan Province 55000, Thailand

Or

**Hongsa Power Company Limited**

Attention: Ms. Phannipa Kiatbumrung

(Division Manager - Procurement)

NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District Vientiane Capital, Lao PDR

1. For the determination of the deadline for the Bid Proposal Submission, any documents submission by the Bidders later than the specified time in Clause 4.1.17 (*Tentative Bidding Schedule*), HPC reserves the right to consider as deem appropriated, if the Bidder notifies reason for the late submission for consideration no later than **14 September 2024.**

### Bid Evaluation Process

The Bidders shall respond all requirements in the TOR to the maximum extent possible to ensure that all aspects of the evaluation criteria are covered. HPC also encourages the Bidders to expand their responses to include details of technical infrastructures, standards, and key differentiators.

Besides, the Bidders are required to clearly identify limitations and expectations to the specifications and requirements inherent in the proposed Bid Proposal.

Any Bidder who submits the documents and information that are not complied with the requirement and specifications as HPC’s requirements, shall be rejected from the determination.

The conditions of Bid Evaluation process as the following:

BID OPENING

1. Bid is going enveloped after 17:00 on the next date of closing date for Bid Submission date, provided that the Bid Opening is internally private.
2. In the event that Bid received after the time as set for the receipt of Bid Submission may be returned, unopened or retained for consideration entirely at the option of HPC.
3. Related information to the examination, clarification and evaluation of Bid and recommendations concerned on the award is confidential to HPC, who shall be under no obligation to disclose the information to any Bidders.

CLARIFICATION AND EVALUATION OF BID PROPOSAL

1. To assist on the examination, evaluation, and comparison of Bid Proposal, HPC may, at its discretion, inquire any Bidders for clarification of their Bid Proposal. However, the requested clarification and response shall be in writing and no change in the Price or substance of Bid Proposal, shall be sought, offered, or permitted.
2. The Bidders may be requested to participate the Bid Evaluation meeting at the site in Hongsa, Lao PDR or Tele-Conference (if any).
3. The Employer may waive any informality in any received Bid Proposal and reject any and/or Bid Proposal without assigning reasons, therefore.

RIGHT TO NEGOTIATION

1. HPC may in its discretion negotiate with any Bidders after the Bid closing.
2. During the Bid Evaluation period, HPC may negotiate with the Bidders to vary some aspect of HPC’s specification and requirements or the Bidders’ Bid Proposal, including but not limited to conditions of contract, scope of work, capability, costs, and effectiveness or matters that related to the combination of part of the Bid Proposal with another of Bid.

BID EVALUATION CRIERIA

The Bid Evaluation Criteria for the Awarded Bidder selection is listed as the following:

1. QUALIFICATION OF BIDDER

The completeness and qualified criteria of the following documents, including but not limited to bidder’s profiles and experiences, financial statement and current asset value, statement of capability, team members and proposed safety, system, and procedures.

1. TECHNICAL EVALUATION
2. The completeness and conformance of the technical specifications and requirements confirmation as specified in Form II: Technical Bid Form;
   1. Company's experience and expertise of corrective maintenance service in Flue Gas Desulfurization (FGD) system and Balance of plant system (BOP) in the industrial which uses equipment similar with Hongsa power plant
   2. Experience of maintenance activities in function Mechanical, Electrical and instrument for main equipment of FGD system and Balance of Plant such as FGD System; Absorber Tank, Wet Ball Mills, Oxidation Air Blower, Absorber Recirculating Pump, Duct Repair, Dewatering Bins, Limestone Preparation Plant, Gypsum Plant and Electrical & Instrument Work for FGD Plant. BOP System; Wastewater Treatment, Chemical Dosing and Sampling System, Chlorinator Feed, Hydrazine Unit System, Cooling Water System. Water Treatment Plant
   3. Experience of power plant corrective maintenance of similar facilities or at-least- 270-MW power plant. (The Bidders shall highlight experience of similar facilities)
   4. Organization/Personnel
      * Project/Site Manager’s experience in Flue Gas Desulfurization (FGD) system and Balance of plant (BOP) maintenance in the industrial which uses equipment similar with Hongsa Power Plant and qualification.
      * Supervisor/ Site Engineer’s experience in the industrial which is similar with Hongsa Power Plant (Power Plant, Oil & Gas, Petrochemical) and qualification.
      * Safety Officer’s experience in industrial which is similar with Hongsa Power Plant (Power Plant, Oil & Gas, Petrochemical) and qualification.
      * Welder’s qualification.
   5. Required documentation submission, as
      * Organization chart with Name, Position, Telephone number and E-mail.
      * Official Curriculum Vitae (CV) of all Key Personnel with certificates.
3. The suitable and conformance of warranty conditions.
4. COMMERCIAL EVALUATION
5. The completeness and conformance as specified in Form III: Commercial Bid Form;
6. HPC reserves the right for consideration in any portion of such commercial in entire benefit of HPC.
7. Price EVALUATION
8. Price of Service for all relevant costs and expenses as specified in Form I: Price Bid Form;
9. HPC reserves the right to not accept the lowest price or any portion of the price or the entire proposed price.

BID EVALUATION PROCESS

1. Preliminary determination to qualify bidders for the Short-Listed Bidders
2. HPC determines the qualification of the bidder whether meet the requirements or share collusion with other bidder as well as evaluation the Bid Proposal specified thereof.
3. If the fact appeared to HPC before or during the Bid Process, the Bidder(s) commits any action that obstruct the fair competition, HPC shall revoke such Bidder(s) from the Short-Listed Bidders and sanction as the penalty of omission of work.
4. HPC reserves the right to process any progress as it deems appropriate during the Bid Process for the best interest of the Employer.
5. The Bidders shall be firstly examined to their Bid Proposal for the Bidders’ qualifications, which included the company credential, provided that the Bidder who considers itself having low company profiles shall submit evidence that indicated sufficient supporting to the performance of the work under the scope of the project hereto, including Bank Guarantee issued and certified by the acceptable institute.
6. If HPC determines the Bidders’ Proposal for the criteria set up in preceding paragraph is lower than HPC’s sole determination, HPC shall consider that such Bidder is disqualified in respect of technical part consideration.

***Only Bidders qualified to the examination and evaluation on their eligibility, technical aspects, and commercial aspects will be continually considered and evaluated the Price Proposal evaluation.***

1. Examination of the Short-Listed Bidders’ Proposal

Upon the Bidders qualified the technical aspects, as the Short-Listed Bidders, HPC considers and examines to commercial proposal evaluation by using the result from the scoring criteria as designed and specified by HPC.

1. If the rates and prices specification of the Short-Listed Bidders are non-conformance with the provided to the Bid Document or is not reasonable or inconsistent with any type, size, dimension of goods or services to be further supplied, HPC may disqualify such Bidders.
2. In consideration of assessment of the appropriated Short-Listed Bidders to enter into the Contract, HPC is entitled to request for the rates and prices declaration, status, and/or other facts relating to the Bidder. However, HPC reserves the right to reject the Price Proposal or enter the Contract with the Bidder in case of the evidence is not appropriated and/or incorrected.
3. HPC still reserves the right to reject the lowest Price Proposal or some portion of the price or the entire Price Proposal at its own determination on a basis of the best benefit of HPC. The determination of HPC shall be final, and HPC is also entitled to sanction the Bidder on charge of omission of works in all cases whether the Bidder is awarded or not. If non-reasonable to believe there is fraudulent Bid Proposal, such as misrepresentation of the documents or use of other individuals or juristic persons as nominees.
4. If the lowest proposed Bidder submits low price beyond expectation, which may likely result in the inability for the Bidder to perform, HPC may request the Bidder to explain and present evidence, which will increase the credibility of the ability of that Bidder to fully fulfill his obligations. If the explanation is not reasonable or justifiable, HPC, at its own discretion, is entitled to reject the proposed price of that Bidder.
5. After the declaration of the Bidding Process, the Awarded Bidder has been proven to be in collusion with other Bidder or the Awarded Bidder has committed any action to obstruct fair competition, HPC has the rights to revoke the Awarded Bidder from the bidder lists and HPC shall sanction that Bidder on the charge of omission of works.
6. After the declaration of the Bid Process, the Awarded Bidder has been proven to be in collusion with other Bidder or the Awarded Bidder has committed any action to obstruct fair competition. HPC has the right to revoke the Awarded Bidder from the bidder lists and HPC shall sanction that Bidder on the charge of omission of works.

Bid Proposal Validity Period

Bid Proposal shall remain valid for a period of 150 days from the expiration of the proposal submission date. The Bidder has to specify the bid proposal validity period in Form III: Commercial Bid Form.

### Site Visit

The site visit is mandatory for this bidding. The Bidders shall visit and examine the site and surroundings as provided in this clause and shall obtain for themselves all necessary information for the Bidders and contract thereof. Any costs of visiting the site shall be borne by the Bidders.

The Site Visit is scheduled to take place on **2 September 2024**. HPC will accompany the person visiting the site during the event.

Technical information required for this Bidding will be presented by HPC at the site and the relevant data room shall be set up at the site to coincide with the Site Visit so that Bidders may view the information then on display. Some information may not be available for copying or removal.

The Bidder is requested to provide the attendee’s name to HPC’s contract person below on or before 26 August 2024.

**Contact Person (Commercial):**

Ms. Phannipa Kiatbumrung

(Division Manager - Procurement)

E-mail: [Phannipa\_K@hongsapower.com](mailto:Phannipa_K@hongsapower.com)

Tel: +856 20 5244 1809

The Bidders including its personnel or agents may enter into the site for the purpose of inspection in the conditional upon the Bidders including its personnel or agents agrees to release and/or indemnify the company from and/or against all liability occurred to and/or caused by the Bidder including its personnel or agents, provided that the liability of which is including but not limited to any other person for personnel injury (whether fatal or otherwise), loss of or damage to property and any other loss, damage, costs and expenses of whatever kind and whether occurred during or in consequence of the permit to enter hereby granted.

**Contact Person (Technical):**

Mr. Kamol Kaewja

(Section Manager - Boiler and FGD Maintenance)

E-mail: kamol\_k@hongsapower.com

Tel: +856 20 52441927

### Warranty

1. The Contractor warrants that the Service performed shall conform to the requirement of HPC and shall be free from defect in workmanship for 6 months following the completion of the Service.
2. If HPC detects any defect arising from the Contractor’s workmanship, HPC shall take action to repair or replace such defect or, as the case will correct or reperform any such detective Service at the Contractor’s own cost and expense.

### Payment

The Price Proposal for the Corrective Maintenance Service for Flue Gas Desulfurization System and Balance of Plant shall be quoted on a lump sum basis that the Bidder shall provide an itemized break-down price in all-inclusive basis that covers all items and services necessary for the successful completion of the Service. HPC shall make a payment to the Contractor on a monthly basis through telegraphic transfer.

1. 80% of each payment shall be made in Thai Baht and 20% of each payment shall be made in Lao Kip. The exchange rate for Lao Kip payment shall refer to the buying rate of Banque Pour Le Commence Exterieur Lao Public: BCEL at the 1st day of the performance month.
2. Subject to this TOR, all payments for the Service payable to the Contractor shall be made as the following conditions:
   1. If an invoice is submitted to the Employer during the date of 1-15 in any month, the payment of such invoice will be paid on the date of 10 of the following month.

In this regard, when there is the case that such submitted invoice is incorrect of the work performed or goods procured is not in compliance with the requirements provided under the contract, the Contractor could be entitled to receive the payment on the same due date ***only on the conditions that*** such invoice is revised to Employer’s satisfaction or the work has been performed or the goods has been procured in compliance with the requirements thereof; and that the revised invoice is re-submitted to the Employer within the date of 15 of such month.

* 1. If an invoice is submitted to the Employer during the date of 16-31 in any month, the payment of such invoice will be paid on the date of 25 of the following months.

In this regard, when there is the case that such submitted invoice is incorrect of the work performed or goods procured is not in compliance with the requirements provided under the contract, the Employer could be entitled to receive the payment on the same due date ***only on the conditions that*** such invoice is revised to Employer’s satisfaction or the work has been performed or the goods has been procured in compliance with the requirements thereof; and that the revised invoice is re-submitted to the Employer within the end of such month.

1. The Bidder shall specify its payment in Form III – Commercial Bid Form of the TOR documents but the proposal that will be complying with the preferred Payment Terms without L/C or advance payment shall be primarily considered by HPC.
2. The credit terms for processing the payment shall be specified in Form III: Commercial Bid Form of the TOR documents, which are subject to HPC’s payment cycle.

### Performance Security

### Bid Bond

To secure the bidding process, the Bidders shall provide HPC, on the Bid Proposal Submission, the executed bid bond in the amount of 5% of the proposed price in which shall maintain its effectiveness until the contract execution and in substance in accordance with the form attached in Schedule I: Form of Bid Bond.

The bid bond may be forfeited in partial amount or full amount, at HPC’s sole discretion, in the event that the Bidder has withdrawn its Bid before the contract execution without HPC’s consent or the Bidder, who is awarded the contract, fails to sign the contract.

The bid bond will be released to the Bidder within 30 days after the contract has been executed or HPC cancels the Bid.

### Performance Bond

To secure the duly performance of the Service, the Contractor shall provide HPC, within 20 days after the Contract Execution Date, the executed performance bond(s) in the aggregate amount of 10% of the total contract price in which shall maintain its effectiveness throughout period of the contract and in substance in accordance with the form attached in Schedule II: Form of Performance Bond.

The performance bond may be forfeited in partial amount or full amount, at HPC’s sole discretion, for the Contractor’s liabilities and due performance of the Contractor’s obligations under the contract.

The performance bond will be released to the Contractor within 30 days after the expiry or termination of the contract thereof.

### National Occupational Skill Standard

Upon the successful Bidder is selected for this project including entitle to enter into the contract thereafter, the successful Bidder agrees to provide the personnel and undertake the work by the person(s) who has passed the occupational skill standard as tested and/or certified by a skill development institute or an educational institution certified by the government to suitable with the scope of work including requirements and specification to the project.

### Tax and Duly Provision

Tax Privilege and Tax Liabilities:

| **No.** | **Lao Taxes** | **Privileges Granted** |
| --- | --- | --- |
| 1 | Corporate Income Tax | The Contractor shall be responsible for paying any applicable Corporate Income Taxes which is required under the laws of Lao PDR. |
| 2 | Personal Income Tax | The Contractor shall be responsible for withholding the payment payable to its personnel for Personal Income Tax and paying such withholdings which is required under the laws of Lao PDR. |
| 2 | Business Turnover Tax | Exempted for all non-Lao domiciled the Contractor and its Subcontractors. |
| 3 | Value Added Tax | The following items will attract a 0% VAT rate for all non-Lao domiciled the Contractor and its Subcontractors:   * all goods, equipment, machinery, materials and services provided to the Employer relating to the operation of the Project (excluding consumer goods and foods, fuel, diesel oil and petroleum-based products); and * all spare parts, chemicals, lubricants, and other similar consumables imported into the Lao PDR by the Contractor or its Subcontractors in the name of the Employer for use in connection with the Project.   Please note that the 0% VAT rate does not apply to goods and services procured from suppliers in Lao PDR. |
| 4 | Imported Duties and Taxes | Goods, Equipment, Machinery, Materials and Services  All goods, equipment, machinery, materials, and services imported by or provided to the Employer relating to the construction and operation of the Project (including all chemicals, lubricants, explosive, and other consumables (but excluding for the avoidance of doubt consumer goods and foods used by the Project) shall be fully exempted from import duties and taxes.  Steel Rebar and Cement  There are no import duties on steel rebar and cement so long as such items are not available in Lao PDR based on quality, quantity, or price competitiveness.  Fuel  During the Operation Period, there is no exemption from import taxes and duties. The Contractor and its Subcontractors must pay all customary taxes on imported fuel, diesel oil, and petroleum-based products.  Spare Parts  All spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by the Employer or any of its Contractors or Subcontractors in the Employer’s name for use in connection with the Project shall be exempted from import duties and taxes and all other government duties and taxes payable under Lao PDR Law.  Trucks and Construction Vehicles  All trucks and construction vehicles (including construction equipment, cranes, heavy lifting equipment, pick-up trucks, and dump trucks) purchased or leased by or on behalf of the Employer, and registered in the name of, and bearing a license plate or tag issued to the Employer or Mining Company are exempted from applicable import duties.  Passenger Vehicles  All sedans and passenger vehicles purchased or leased by the Contractor or its Subcontractors, and registered in the name of, and bearing a license plate or tag issue to, the Employer, and used in connection with the Project will be subject to an import tax of one percent (1%).  Any truck or vehicle that is not registered to the Employer or which does not bear the appropriate license plates or tags will be fully subject to applicable import taxes and no exemption will apply.  Note: There will be no tax exemption on fuel of office vehicles (passenger sedans and other vehicles not used at the construction site for construction activities) during construction and operation period. |

### Enter into Contract

* After the Bidding Period has been evaluation and completed as the specified in the Bidding Schedule herein, the Letter of Award (LOA) or Letter of Intent (LOI) may be issued by HPC to the successful Bidder in order to advise the successful Bidder of HPC’s intent to award a contract of this project prior the enter into the contract thereto.
* The parties are responsible for preparing the contract upon the terms and conditions as preliminary set forth in Schedule III: First draft of Contract as attached thereof.
* The successful Bidder shall provide HPC the performance security in the amount and conditions as specified herein of the TOR Documents on or before the contract execution.
* Subject to Law PDR Laws requirement, the successful Bidder shall register the temporary tax identification number and be the corporate income tax of Laos and any other required/complied under a) HPC Concession Agreement and b) Lao PDR Laws.

### Confidentially and Intellectual Property

The information in this TOR Document is considered to be confidential by HPC. The implementers shall use the information only as it pertains to completing the Bid Proposal and MUST not disclose to any third party without the written consent by HPC.

All Bidders shall treat the TOR Document as confidential and shall be circulated to as few persons and other organizations as possible compatible with the Bidder’s ability to submit the best commercial Bidder Sum. The Bidders’ obligation under this Clause shall continue irrespective of the success or otherwise of any Bid.

The Bidders shall keep confidential all documents, drawings and other information supplied by HPC as marked “**Confidentiality**” and shall not disclose such information or items to a third party except as may be required by law or for the proper execution of the work.

Ultimately the conditions shall survive the termination or expiration of the TOR Documents.

### Subcontract

The Contractor shall not assign any and all portion of the contract to any person. Any and all subcontractors engaged by the Contractor and involved with any work undertaken pursuant to the contract must have been previously advised to and approved by written consent of HPC.

In the event that the Contractor hires a subcontractor to perform the Service, the Employer is the third party between the Contractor and a subcontractor. HPC will not be responsible for the hiring of a subcontractor.

Notwithstanding the appointment of any subcontractor or the performance or non-performance of any obligations under any subcontract, the Contractor shall remain fully liable for all of its obligations under the contract.

### Limitation of Liability

Notwithstanding any provision in the Agreement to the Contrary, neither Party not any of the Parties’ respective partners, shareholders, principals, directors, officers, employees, agents, contractors, or subcontractors shall be liable hereunder to the other Party in the Agreement. The aggregate liability of each Party for all claims by other Party hereunder with respect to any and all losses, damages, or claim including its performance or breach, penalty shall not exceed the Contract Price. In addition, this overall shall be considered the sole remedy of HPC and sole liability of the Contractor.

### COVID-19 Preventive Measures

The Contractor shall strictly comply with COVID-19 prevention measures as stipulated by Lao Government, Hongsa District and Employer’s policies while the Contractor including its personnel or agents staying and/or performance of the works in Hongsa Site.

the Contractor has acknowledged itself through this COVID-19 pandemic crisis, which shall not release the Contractor to the fullest extent the Contractor’s provision under the Service Agreement contributed to the COVID-19 pandemic crisis.

For avoidance of doubt, in no event shall the Contractor’s delay or failure to perform in accordance with the Service Agreement in which is caused by foreseeable event on the date of the submission of the proposal, including but not limited to COVID-19 pandemic crisis, will be claimable as impracticable performance and deemed as force majeure. The Contractor shall use, at its own cost and expense, all reasonable efforts to remedy its inability to perform and to resume full performance hereunder as soon as practicable.

### Tentative Bidding Schedule

HPC shall endeavor to adhere to the following schedule:

| **No.** | **Event Description** | **Estimated Date** |
| --- | --- | --- |
| 1 | TOR Document Submission | 23 Aug 2024 |
| 2 | Site Visit | 2 Sep 2024 |
| 3 | Proposal submission | 14 Sep 2024 |
| 4 | Proposal Review and evaluation | 16 Sep 2024 |
| 5 | Negotiation | 1 Oct 2024 |
| 6 | Awarding | 1 Dec 2024 |
| 7 | Contract Preparation | 8 Dec 2024 |
| 8 | Contract Signing Date | 17 Dec 2024 |
| 9 | Contract Commencement | 1 Jan 2025 |

*Remark: - HPC, at its discretion, retains the right but is not obligated, to extend the Bid Submission Date by issuing the corrigendum.*

*- This schedule may be varied at HPC’s discretion.*

### Contact Person

The following Employer’s personnel shall be the point of contact for any queries relating to the commercial and technical part of the TOR Document during the bidding stage.

**Contact Person (Commercial):**

Ms. Phannipa Kiatbumrung

(Division Manager - Procurement)

E-mail: Phannipa\_k@hongsapower.com  
Tel: +856 20 5244 1809

**Contact Person (Technical):**

Mr. Kamol Kaewja

(Section Manager - Boiler and FGD Maintenance)

E-mail: kamol\_k@hongsapower.com

Tel: +856 20 52441927

### TOR Document Discrepancy

In the event of any discrepancy, the documents to prevail shall be given precedence in the following order: (i) the Part I of this TOR: General Terms, (ii) the Part II of this TOR: Work Quality and scope of work, (iii) Annexes to TOR Document, (iv) Schedules to TOR Document, and (v) Bid Proposal.

*- The reminder of this page intentionally left blank -*

### Part II: Work Quality and Scope of Work

### General Obligations

1. The Contractor shall provide regular daily and monthly reports to HPC. In addition, the Contractor shall promptly report to HPC all injuries of Contractor’s personnel, incidents of a signification nature, environmental claims or impacts, or public complains. The Contractor shall also inform the Employer any strike or industrial disturbance affecting or likely to affect the Facility.
2. The Contractor shall analyze the engineering problem, identify improvement approaches, and submit a report (including root cause analysis for derate/shutdown event or requested by HPC, Corrective Maintenance work taken, recommendation and action plan for improvement) to HPC after finishing Corrective Maintenance work following the Corrective Maintenance Notice Form.
3. The Contractor shall provide regular weekly and monthly reports to HPC for recording all maintenance activities. Moreover, the Contractor shall promptly and be willing to report on the area of concern and improvement, significant incident, or any issue which impact to environmental and public complaints.
4. The Contractor shall provide HPC the Corrective Maintenance Report with possible root caused and recommendation of the work which effects to plant derating or FGD bypass after work completed as defined in Annex II: Form of Corrective Maintenance Report.
5. The Contractor shall support the Employer and/or the Employer’s Operator to perform the Condition-based Maintenance (CbM) of main equipment of Flue Gas Desulfurization system and Balance of plant, such as vibration record and oil analysis monitoring.
6. The Contractor shall be responsible for suitably controlling to utilize spare parts.
7. The Contractor shall provide the knowledge transferring package including knowledge transferring plan to EGAT OMA, training material and measurement method. Not only providing the training material package but also performing training for EGAT OMA.
8. The Contractor shall provide the Quality Control Plan and Procedure to HPC on or before the Contract Commencement Date.
9. The Contractor shall provide Safety, Health, and Environmental Plan.
10. The Contractor shall provide Local staff Development plan.

### Technical Specification

1. The Contractor shall provide HPC the corrective maintenance service and be responsible for necessary routine maintenance work of Flue Gas Desulfurization (FGD) system and Balance of Plant, both mechanical and electrical work, as defined in Annex I: Scope of Service.
2. The following scope which is not included in Annex I: Scope of Service shall be the excluding scope of the Contractor:
   1. Boiler and auxiliary
   2. Turbine and auxiliary
   3. Beater Wheel and Casing wearing part of Fan Mills
   4. Coal handling (Coal belt conveyor system)
   5. Air-conditioning
   6. Elevators
   7. Ash silo system, Ash and slag handling belt Conveyor
   8. Civil workers including work of foundation, excavation, clear and filling work on equipment
   9. Equipment and floor sanitary clean, sanitation work and cleaning of all the vessels and pit.
   10. Fabric Expansion joint replacement
   11. Corrosion prevention (chemical coating)
   12. GGH heating element replacement (All)
   13. Boiler tube welding support
   14. Fly ash transportation pipe replacement

Notwithstanding, the foregoing, the article shall not be deemed to limit the Contractor’s obligation by group or type of equipment or system listed above, in case manpower of the Contractor is sufficient or not occupied by other corrective maintenance works, the Contractor should perform the Service of the equipment or system reasonably requested by HPC, however, such request for perform the Service for other equipment or system shall be firm and proper with the discipline and expertise of the Contractor’s personnel which is available to perform.

1. The Corrective Maintenance work performed by the Contractor shall be delivered at qualified quality and under supervision, instruction, and inspection of HPC or HPC’s Operator which includes
   1. No repeated CM works;
   2. Arriving at site within 1 hour upon call when there is an urgent work (main equipment which effect to plant shutdown, derating, FGD bypassing, or effect to environment);
   3. Finishing CM work within agreed time schedule;
   4. Executing the knowledge transfer plan; and
   5. Complying with related policies and procedures.

All of which are subject to the performance evaluation.

### Contractor’s Personnel

1. The Contractor shall provide the appropriated personnel of 28 persons agreed by the Employer, other than normal personnel, holding the following position in a., b., c. and d. are the **“Key Personnel”**, which subject to the Employer’s consent to change:
   1. 1 Project/Site Manager
   2. 2 Supervisors/Site Engineers (available at site at least 1 person)
   3. 6 Welders (available at site at least 4 persons)
   4. 1 Safety Officer (available at site at least 1 person)
   5. 2 Foremen (available at site at least 1 person)
   6. 16 Skilled workers/ Technicians (available at site at least 12 persons)
   7. Administration staff (up to the Contractor).
2. The Contractor shall not change or replace its Key Personnel without HPC’s written consent. In the event that the Contractor changes its Key Personnel without HPC’s consent, it shall be deemed as a default of the Agreement.
3. The Contractor shall maintain both the total agreed number of its personnel and the number of each position’s personnel which are set to be available at the site pursuant to sub-clause 1 of clause 4.2.3. In the event that the Contractor cannot maintain, the monthly fixed fee shall be adjusted accordingly.
4. The Contractor shall hire local staff at least 10% of total personnel proposed to HPC and shall provide the development plan to HPC. The competency of local staff shall be evaluated by HPC on an annual basis.
5. Qualification of Key Personnel
   1. Project/Site Manager must have direct experience in Flue Gas Desulfurization (FGD) system and Balance of plant (BOP) maintenance in the industrial which uses equipment similar with Hongsa power plant at least 10 years and in the maintenance of Balance of Plant in a power plant at least 8 years;
   2. Site Engineer must have direct experience in mechanical maintenance work of static equipment and rotating machine or electrical and instrument maintenance work in the industrial which is similar with Hongsa power plant (Power Plant, Oil & Gas, Petrochemical) at least 5 years;
   3. Safety Officer must have direct experience of safety officer in industrial which is similar with Hongsa power plant (Power Plant, Oil & Gas, Petrochemical) at least 5 years with safety certificate in supervisory level; and
   4. Welder must be a 6G certified welder in accordance with AWS D1.1;
   5. All Key Personnel must hold a certificate of working in confined space.
6. The Contractor shall submit the Employer details and qualification of its personnel for Employer’s consideration and approval before contract signing. Any change in the Key Personnel during the performance shall be subjected to Employer’s consideration.
7. The Employer reserves the right, at its sole decision, to instruct the Contractor to change the unqualified Key Personnel according to the reasonable evidence; provided that, the Contractor shall promptly replace such Key Personnel with a person who has the qualification and requirement satisfying to the Employer. Any cost and expense occurred by the request of the Employer under this clause shall be responsible by the Contractor.
8. The Contractor shall solely manage its personnel’s working conditions to comply with Lao laws and other related laws.
9. The Contractor shall provide the Organization Chart of its personnel, name list and contact of its Key Personnel, and brief duty of Key Personnel (Curriculum Vitae: CV) to the Employer for the Employer’s consideration.
10. The Contractor’s personnel shall not take cigarettes in the restricted area defined by the Employer.
11. Annual leave
    1. Each Contractor’s personnel have the right to take an annual leave for 48 days per contract year, not counting Sunday and the Employer’s holidays. Each annual leave request, the Contractor shall submit the application to the Employer at least 7 days in advance. The Employer reserves the right to approve the application at its sole discretion
    2. Annual leave shall be arranged in a reasonable manner in order to keep sufficient staff on-site for maintenance service efficiency.

### Normal Working Hours and Overtime Work

No work under the Agreement shall be carried out on locally recognized days of rest, or outside normal working hours which is Monday to Saturday between 8:00 and 17:00, unless:

1. HPC gives consent.
2. The work, which is unavoidable, or necessary for the protection of the life or property of HPC, in which case the Contractor shall forthwith advise HPC.

Both shall be collectively referred to as the **“Overtime Work”**, however, in event that the Contractor performs the Service over the working hours as the result of the defects of the Facility which has been already repaired or maintained by the Contractor; then, Facility repeatedly breaks down caused by the same reason, such work shall not be deemed as the Overtime Work, shall be applied as the following table:

|  |  |
| --- | --- |
| **Time of Overtime Work** | **Overtime rate** |
| Monday – Saturday, over working hours | 1.5 times based on the regular working hour rate. |
| Sunday and HPC’s holidays, working hours | 2 times based on the regular working hour rate. |
| Sunday and HPC’s holidays, over working hours | 3 times based on the regular working hour rate. |

### Scope of Provision

### HPC’s Scope of Provision

1. HPC shall provide spare parts, material for improvement and modification, welding gas, cutting gas, welding rod, consumables which are not included in the Contractor’s scope of provision for the performance of the Service.
2. HPC shall provide scaffolding materials including assembly and disassembly for the performance of the Service.
3. HPC shall provide electricity for the office and the performance of the Service.
4. HPC shall provide special tools to the Contractor for the performance of the Service.
5. HPC shall provide master list to the Contractor,
6. HPC shall provide necessary access to the site and laydown area for the contractor’s site office.
7. HPC shall provide heavy lifting equipment with fuel to the Contractor for the performance of the Service, including:
8. Forklift truck and overhead crane which shall be operated by the Contractor; and
9. Mobile crane, hiab truck, boom lift, and turbine overhead crane which shall be operated by HPC.

### The Contractor’s Scope of Provision

1. The Contractor shall be responsible for common consumables, common tools, hand tools, and equipment for the performance of the Service.
2. The Contractor shall be responsible for governmental approval, accommodation, food, insurance, mobilization, insurance, medical care, first-aid kit, standard personal protective equipment, etc. which are necessary for its personnel.
3. The Contractor shall be responsible for a pickup truck with fuel for transporting materials, equipment, and tools.
4. The Contractor shall be responsible for the transportation of common tools, hand tools, equipment, instrument, and common consumables. For any temporary import into Lao PDR, the Contractor shall be responsible for re-export when the Contract has been expired or terminated. If the Contractor does not re-export from Lao PDR and the Government of Lao PDR charges any expenses to HPC, HPC will reimburse the Contractor.
5. The Contractor shall be responsible for office containers, office facilities, and stationery.
6. The Contractor shall be responsible for fire extinguishers at least 2 ea.
7. Except any taxes in Lao PDR which will be specifically payable by HPC, the Contractor shall be responsible to any applicable tax to the government of Lao PDR and other countries (if any) including Corporate Income Tax, personal income tax of its personnel in Lao PDR.
8. The Contractor shall be responsible for others which are not defined in HPC’s scope of provision.

### Performance Evaluation

1. Unqualified performance consists of performing repeated CM works, arriving at the site within 1 hour upon call via phone or other channels agreed by both parties, failing to finish the work within agreed timeframe, and failing to comply with related policies and procedures.
2. The performance evaluation criteria shall be finalized by both parties within 1 month after the contract execution. The required performance percentage is set at 90%. The performance of the Service shall be evaluated on a quarterly basis. Unqualified performance shall lead to the penalty and liquidated damages.

### Penalties and Liquidated Damages

1. In the event the actual percentage is lower than the required performance percentage but less than 10% lower than the required performance percentage, the liquidated damage paid by the Contractor shall depend on the difference between the required performance percentage and the actual performance percentage in accumulative Quarter Term calculated with the total contract price.

In the event the actual percentage is lower than the required performance percentage and more than 10% lower than the required performance percentage, the liquidated damage paid by the Contractor shall be in the amount of 10% of the total contract price. HPC reserves the right to early terminate the Agreement.

Where;

is the performance liquidated damage amount of such period;

is the required performance percentage;

is the actual percentage of performance evaluation result for such period; and

is the contract price.

1. It shall be deemed as a default of the Agreement if the Contractor if any of the following events occur:
2. The Contractor changes its Key Personnel without HPC’s written consent;
3. The Contractor fails to maintain the required amount of personnel available at the site as stipulated in sub-clause 1 of Clause 4.2.3; or
4. The Contractor’s personnel take annual leave exceeding 48 days for each contract year.

HPC reserves the right to deduct the payment payable to the Contractor from such default in an amount equivalent to 1/26 of the regular monthly unit rate of such position(s) multiplied with 1.5 times on a daily basis from the first day which the default occurs until the day which the default has been reasonably remedied satisfied to HPC. The maximum liquidated damages for this Clause shall not be applied. For avoidance of doubt, the liquidated damages and penalty of each event shall be applied separately.

1. In the event that the Contractor does not duly submit relevant records, or deliverables within the agreed period, HPC, at its sole discretion, reserves its right to retain 10% of the Monthly fees of each month until the Contractor submits relevant pending records, or deliverables to HPC, and any such retention shall not accrue any interest.

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### ANNEX I: Scope of Service

(*As attached*)

### Annex II: Organization Chart

(*As attached*)

### ANNEX III: Corrective Notification Form

(*As attached*)

### ANNEX IV: The Employer’s SHE policies/procedures

(*As attached*)

### ANNEX V: CA Requirements and Compliances

**CONCESSION AGREEMENT**

**CA Requirements**

The Bidder warrants that the Works shall themselves comply with, and shall be operable in accordance with, the requirements of the Concession Agreements which are set out on the following pages. The Bidder further warrants that it has performed and shall perform its obligations under the Contract in such a manner and at such times so as not to cause or constitute any breach by the Employer of any of its obligations under or pursuant to the Concession Agreement which are set out on the following pages.

The following obligations are based on similar obligations specifically imposed on the Employer in the below-referenced Clauses of the Hongsa Coal and Limestone Mining Concession Agreement (the “**Mining Concession Agreement**”). These obligations are also imposed upon the Bidder to enable the Employer to comply with its obligations under the Mining Concession Agreement and such obligations may be duplicative of similar obligations already contained in the Mining Services Agreement or other provisions of the Bidding Document, and Bidder agrees to comply with the obligations stated in each of this Schedule 3, the Mining Services Agreement and other provisions of the Bidding Documents regardless of any duplication in whole or in part.

Capitalized terms used but not otherwise defined herein or in the annexes attached hereto shall have the meanings set forth below:

**“Commercial Operation Date”** or **“COD”** means the earlier of (a) the last day of the Construction Period and (b) date on which the “Third Unit Commercial Operation Date” has occurred in accordance with the EGAT Power Purchase Agreement.

“**Concession Period**” means the period commencing on the execution date of the Mining Concession Agreement and ending twenty-five (25) years after the COD, as the same may be extended in accordance with the terms and conditions of the Mining Concession Agreement.

“**Equal Remuneration**” means rates of remuneration that have been established without differentiation based on the ground of sex or nationality but which exclude expatriate allowances in the form of relocation, overseas living, special disturbance, housing, education, health, travel and similar allowances forming part of the overall employment package of any Foreign Personnel given specifically because they are Foreign Personnel required to work in Lao PDR.

“**Foreign Personnel**” means all Bidder’s Personnel who are Foreign Persons.

“**Foreign Persons**” means the period commencing on the execution date of the Mining Concession Agreement and ending twenty-five (25) years after the COD, as the same may be extended in accordance with the terms and conditions of the Mining Concession Agreement.

“**Lao Persons**” means:

1. natural persons who are Lao PDR citizens; and
2. businesses and/or companies-principally based in the Lao PDR and which are owned and operated by persons who are Lao PDR citizens, which Lao PDR citizens are in each case, normally resident in Lao PDR.

“**Lao Supplies**” means Project Supplies, the whole or a significant part (being at least 40% in value of the inputs into the end product) of which are produced, assembled or manufactured in the Lao PDR and, in any case, are supplied by Lao Persons.

“**Material Subcontractors**” means Subcontractors who are performing services or supplying equipment or materials with a value of US$50,000,000 or more.

“**Mining Project Facilities**” means the Coal Mining Project Facilities and the Limestone Mining Project Facilities.

“**Person**” means any individual, partnership or corporation, wherever organized or incorporated, and all other juridically recognized entities, including governments, governmental bodies and associations whether or not incorporated and includes references to their respective successors and permitted assigns.

“**Project Facilities**” means the Power Plant, the transmission network for the Project, and the Ancillary Facilities, and includes all related equipment and materials.

“**Project Supplies**” means services and goods required by the Employer and/or any Bidder for the purposes of the construction, commissioning, operation and maintenance of the Project.

“**Reporting Year**” means:

1. the period from the date of execution of the Concession Agreements to the next 1 January date;

(b) a period of each twelve (12) consecutive months commencing on the 1 January date next following the date of execution of the Concession Agreements and then on each successive anniversary of that date; and

1. the period from the final 1 January date during the Concession Period to the end of the Concession Period.

Clause 1.19 (Supplies and Spare Parts):

The Bidder shall ensure that at all times during the Operating Period it maintains:

(a) a supply of consumable spare parts adequate to meet the normal needs of the Mining Project Facilities to ensure smooth operations and spare parts for the repair of breakdowns. All spare parts shall be of the standard and specifications set out in the manufacturer’s guidelines or recommendations (as applicable), or otherwise of suitable grade and quality; and

(b) sufficient fuels, chemicals and other materials required for the operation of the Mining Project Facilities.

Clause 1.20 (Government Audit Rights): The Bidder acknowledges that the GOL shall have the right to engage a qualified, independent party to audit the Employer’s compliance with its material obligations under the Mining Concession Agreement.

Clause 1.21 (Safety and Emergencies): The Bidder shall ensure the safe operation of the Mining Project Facilities. The Bidder shall develop in consultation with the Employer and the GOL an emergency plan relating to measures to be undertaken by the Bidder in the event of an emergency situation at or with the Mining Project Facilities, which may threaten life or property or have an adverse impact on the environment. The Bidder shall consider in good faith and incorporate as applicable any recommendations of the GOL with respect to such emergency plan.

Clause 1.23 (Government Inspection Rights):

1. The Bidder undertakes that the GOL shall at all reasonable times and on reasonable notice have the right to monitor and inspect the Project to confirm that the Employer is in compliance with its obligations under the Mining Concession Agreement, including all applicable Lao PDR laws;
2. The Bidder undertakes that without limiting the GOL’s specific rights to monitor and inspect the Project, the GOL and its representatives shall from time to time be entitled, on at least two (2) business days’ prior written notice to the Bidder, to monitor and inspect the Project construction, maintenance and management of the Project Facilities, operation and management of the Project, the Bidder’s records and books with respect to the Project, including the right to confirm information concerning the results of the operation of the Project and the calculation of Net Taxable Income and Gross Operating Revenues of the Project;
3. The GOL’s authorized personnel, who the Employer have cleared in advance pursuant to protocols and procedures to be agreed to by the Employer and the GOL prior to the date on which all the conditions precedent in the Mining Concession Agreement have been met, shall have the right to enter onto the Sites and make reasonable inspections of the Mining Project Facilities at any time and from time to time without prior notice to the Bidder in connection with any emergency or as reasonably necessary to address such emergency;
4. Upon at least two (2) business days’ prior written notice, the Bidder shall, and shall cause its Subcontractors to, afford and facilitate reasonable access by the GOL and its representatives to all parts of the Sites and of the Project and, during normal business hours and at reasonable intervals (which access shall be no more than quarterly except to the extent required by clause (iii) above) to the business offices of the Bidder in order for the GOL to carry out monitoring and inspection rights provided in the Mining Concession Agreement;
5. Without limiting the provisions in the preceding clauses, the GOL shall have the right to make spot inspections of the Sites and the Mining Project Facilities without any advance written notice to the Employer as contemplated in or required pursuant to applicable Lao PDR laws, in each case to confirm that the Bidder is in compliance with its obligations under the Mining Concession Agreement and applicable Lao PDR laws;
6. The Bidder shall at all times maintain a record containing relevant data and information regarding design, construction, maintenance and operation of the Project to enable the Employer to comply with its obligations under Clause 1.23 of the Power Concession Agreement;
7. The Bidder shall retain and permit the GOL to inspect (regardless of whether there is a pending dispute) its records required under Clause 1.23 of the Mining Concession Agreement until issuance of the Taking-Over Certificate; and
8. The Bidder shall bear the costs of the GOL’s inspection in the case of an inspection caused by the Bidder’s violation of any of its material obligations under the Contract or applicable Lao PDR laws, as well as the costs of remedying such violation.

Clause 2.2 (Grant of Rights for Project Management for the Concession Period): The GOL grants to the Bidder and its Subcontractors:

(a) the right to employ personnel (regardless of whether such personnel are Foreign Persons or Lao Persons) in connection with the management of the Project, as is deemed necessary by the Bidders or its Subcontractors, provided that such employment complies with applicable Lao PDR law and Annex 2 to this Schedule 26;

(b) subject to payment of any applicable transportation or use fees and rights of the GOL under the Mining Concession Agreement, the right to take and use from the Sites, such soil, stone, sand, gravel, lime, water and any other products and materials as are necessary for, or are to be used for the Mining Project during the Concession Period free of charge and free of royalties;

(c) subject to the compliance with the applicable authorizations described in the Mining Concession Agreement and the limitations set forth in clause (g) above, the right to clear away and remove timber, overburden and other obstructions from the Sites as required for Project Construction and Project Management and to ensure that Bidders and Subcontractors are provided with timely access to the Sites in accordance with the schedule as provided for under the Mining Concession Agreement;

(d) subject to the Government approval of technical specifications, such approval not to be unreasonably denied or delayed, and subject to the receipt of any applicable authorizations from the Communications and Post Authority under the Prime Minister’s Office and the Ministry of Public Security, the right to install and operate for the use of the Mining Company and, to the extent the Mining Company deems appropriate, for the use of Bidders and Subcontractors and their employees and agents, such telecommunications and other infrastructure facilities as it considers necessary or appropriate; provided that such approval of technical specifications is not required for temporary infrastructure during construction works;

(e) such rights of way, easements or other rights for access routes to and from the Sites as are needed for the Mining Project and in connection with Project Management;

(f) the right to import into the Lao PDR and to re-export from the Lao PDR such Equipment and Materials as the Bidder may deem necessary or appropriate for the Mining Project and/or the Project Management, as set forth in the Mining Concession Agreement; and

(g) the rights to (i) establish, maintain and use bank accounts in Foreign Currency, inside and outside the Lao PDR, (ii) receive, disburse, hold, transfer and otherwise transact business in and with Foreign Currency in connection with Project Management, and (iii) receive and maintain and hold its cash and other financial assets in Foreign Currency equity, revenues and proceeds of payments of any kind in bank accounts established and maintained, inside and outside Lao PDR, in each case in accordance with, and subject to the limitations set forth in, the Mining Concession Agreement.

Clause 2.16 (Expatriates): The Bidder shall ensure that the employment of Foreign Personnel is in accordance with the requirements set forth in Annex N to the Power Concession Agreement (attached as Annex 2 hereto) and applicable Lao PDR law, subject to any applicable exemptions granted to the Bidder.

Clause 3.1(d) (Import Duties and Taxes): The Employer shall be exempt from import duties, value added taxes and any other taxes on (i) all Equipment and Materials and all services imported by or provided to the Employer relating to the construction and operation of the Project, and (ii) all spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by the Employer or any of its Bidders or Subcontractors in the Employer’s name for use in connection with the Project during the Concession Period; provided, however, that (A) the exemption with respect to imported fuel, diesel oil, and other petroleum-based products shall apply only up to the Commercial Operation Date, and (B) during the exemption period for imported fuel, diesel oil, and other petroleum-based products (i.e., prior to the Commercial Operation Date), such imported fuel, diesel oil or other petroleum based products must be colored or treated in a manner such that they can be distinguished from fuel, diesel oil, and other petroleum-based products from sources in Lao PDR.

Clause 3.2 (Government Penalties): The Bidder acknowledges that the GOL maintains rights under applicable Lao PDR laws to impose fines or penalties (or both) on the Bidder or Subcontractors, including Persons who work for the Bidder or Subcontractors.

Clause 3.5 (Tax Holiday): During the Concession Period the tax holidays and preferences specifically granted to the Power Plant Company in Clause 3.1(b) of the Power Concession Agreement during the time periods described therein shall also apply to the income of all Bidders, Subcontractors, Shareholders, Lenders and other Associated Persons (other than Bidders and Subcontractors who are domiciled for tax purposes in Lao PDR) to the extent such income is attributable to the Mining Project such that any Bidder, Subcontractor, Shareholder, Lender or Associated Person who is domiciled for tax purposes in a country other than Lao PDR shall be entitled to receive the same tax holiday and preferences then available to the Power Plant Company for the then remaining period of the Power Plant Company’s tax holiday period at the same rates then applicable to the Power Plant Company at such time. All Bidders and Subcontractors who are domiciled for tax purposes in Lao PDR or in a country that has entered into a double tax treaty with the Lao PDR in respect of which the procedures and mechanics are effectively established between Lao PDR and such double tax treaty counterparty country to implement the benefits of such double-tax treaty as of the effective date that any contract or subcontract entered into with the Mining Company at any time after the date that the unlimited notice to proceed under the Power Plant EPC Contract has been issued by the Power Plant Company shall not enjoy the foregoing tax holidays or tax preferences. Any Bidder, Subcontractor, Shareholder, Lender or Associated Person who enters into a contract with the Mining Company during the period prior to the date that the unlimited notice to proceed under the Power Plant EPC Contract has been issued by the Power Plant Company notwithstanding the date that procedures and mechanics are effectively established between Lao PDR and the country of its tax domicile, and all Subcontractors of any tier of such Bidders and Subcontractors party to such contracts, shall be entitled to enjoy the same tax holidays and preferences available to the Mining Company in Clause 3.1(b) notwithstanding the date of establishment of such procedures and mechanics. Any Bidder or Subcontractor who enters into a contract with the Mining Company during the period after the date that the unlimited notice to proceed under the Power Plant EPC Contract has been issued by the Power Plant Company and the date that procedures and mechanics are effectively established between Lao PDR and the country of its tax domicile shall not be entitled to an exemption from corporate income tax under this Agreement and will in all cases be required to pay all applicable corporate income taxes on its income earned from activities conducted in Lao PDR. Upon the Mining Company’s request, the Government will promptly confirm whether a given double-tax treaty is in effect and provide substantiation that such procedures and mechanics are effectively established in Lao PDR and there is evidence that such procedures and mechanics have been effectively established by the counterparty government. Unless both the Government has provided substantiation that such procedures and mechanics are effectively established for any country at the time that the Mining Company issues solicitations for new Project Documents and there is evidence that such procedures and mechanics have been effectively established by the counterparty government, the Mining Company shall be entitled to rely on the availability of such corporate income tax exemption for the contracts entered into pursuant to such solicitation.

Clause 4.3 (Project Management): The Bidder must perform its obligations under the Contract with the diligence and care of a prudent manager in accordance with the generally accepted international standards with respect to the activities involved. The Bidder and its Subcontractors shall be required by the terms of their contracts to comply with all applicable Lao PDR laws and perform their obligations in a manner to ensure that the Employer is not in breach of any of its obligations as set forth in the Contract.

Clause 4.5 (Health and Safety): The Bidder shall take reasonable precautions to protect the health and safety of all persons involved in the construction of the Project or otherwise present at or on the Sites in accordance with the requirements set forth in Schedule 4 and Schedule 18.

Clause 4.6 (Environmental and Social Obligations):

The detailed obligations of the Bidder with respect to environmental and social obligations under Annex Q to the Mining Concession Agreement.

(a) The Bidder shall design and construct the Project in accordance with the obligations set forth in Annex I to the Mining Concession Agreement and the following: (i) the “Hongsa Power Plant, Mining Development and Transmission Line Project Environment Impact Assessment Study Final Report” prepared by TEAM Consulting Engineering and Management Co., Ltd. February 2007; (ii) the “Environmental Management Plan of Hongsa Power Plant, Mining Development and Transmission Line Project” prepared by TEAM Consulting Engineering and Management Co., Ltd. February 2007; and (iii) the “Hongsa Power Plant, Mining Development and Transmission Line Project Social Impact Assessment” prepared by TEAM Consulting Engineering and Management Co., Ltd. February 2007.

(b) The Bidder shall adhere to and observe the standards and practices concerning the protection of health, safety and the environment in accordance with the integrated social and environmental obligations which have been mandated by the GOL and are in force and effect and of general applicability in the Lao PDR, as such requirements and obligations have been incorporated into the integrated social and environmental obligations set forth in Annex Q of the Mining Concession Agreement.

(c) The Bidder shall at all times take all reasonable precautions to protect the environment, both on and off the Sites, and to limit damage and nuisance to people, nature and property resulting from pollution, contamination, noise and other results of the construction, operation and maintenance of the Project. The Bidder shall observe and comply with all environmental requirements set forth in the Mining Concession Agreement and applicable Lao PDR laws, including, subject to the right to a variation order, applicable Lao PDR laws in effect after the date of such variation order.

(d) The Bidder shall at all times manage and be responsible for the handling and proper disposal of all wastes and waste products produced by the Works under the Contract and in so doing, shall comply with all applicable integrated environmental and social requirements.

(e) The Bidder shall collect, maintain and make available for the GOL’s inspection all environmental and social information, compliance, violations, claims by other parties, complaints, resolutions, and payments by and on behalf of the Employer or the Bidder.

Clause 4.7 (Training Lao Nationals): The Bidder and its Subcontractors shall comply with the Lao reference requirements set forth in Annex N to the Power Concession Agreement (and attached hereto as Annex 2) and shall use commercially reasonable efforts to transfer relevant skills to Lao employees and to employ Lao PDR nationals in each case to the extent practical and consistent with efficient management of the Project; provided that such Lao employees have suitable qualifications or are qualified through suitable practical experience.

Clause 4.8 (Deliver of Construction Plan): The Bidder shall assist the Employer in preparing plans, specifications and a schedule for the construction of the Mining Project Facilities that are consistent with the Master Schedule attached in Annex G to the Power Concession Agreement and shall deliver “as built” drawings for the Mining Project Facilities following completion of the construction thereof.

Clause 4.10 (Compliance with Lao PDR law):

(a) The Bidder shall at all times observe and comply with the provisions of all Lao PDR laws that have been promulgated and are in force and effect.

(b) The Bidder shall keep itself current and well informed on applicable Lao PDR law in respect of the Project to the extent such laws are promulgated and in force and effect in the Lao PDR and the Bidder shall be deemed at all times to have full knowledge of same

Clause 4.15 (Authorizations): The Bidder and its Subcontractors shall obtain and maintain all such permits, licenses and governmental authorizations as are required to be obtained and maintained by it under the applicable laws of the Lao PDR, and assist the Employer and the Project to obtain and maintain the permits, licenses and governmental authorizations described in Annex 3 to Schedule 26, which are extracted from Annex H to the Mining Concession Agreement for which the Employer requires assistance from the Bidder in preparing the application.

Clause 4.16 (Archaeological, Geological and Historical Objects): The Bidder shall promptly give the Employer notice of any discovery of archaeological relics, fossils, antique tombs and sites, historical pieces of art and any other objects of archaeological, geological and historical interest and take appropriate measures as are required by Lao PDR law to safeguard such findings and the site on which the objects are located.

Clause 4.17 (Lao Services and Goods): The Bidder shall use, and shall enter into contracts with all its Material Subcontractors that ensure such Subcontractors shall use, commercially reasonable efforts to use Lao PDR services and goods whenever they are (i) of the kind and quality required in order for the Bidder to implement the Works, and (ii) competitive in terms of quality, warranty, service, relevant expertise, procurement, delivery schedule and price, and shall ensure that its Subcontractors observe this provision. When evaluating bids for contracts, the Bidder shall take into account the extent to which the bidders use Lao services and goods. In the case of the importation of cement and steel rebar, the Bidders shall provide, and shall cause all of its Subcontractors to provide, documentary evidence that (i) such materials are not available of the kind and quality required or (ii) the Lao Bidders of such material are not competitive in terms of quality, warranty, service, relevant expertise, procurement, delivery schedule and price (without taking into consideration the applicable import tax or duties that may be applicable for proposed imported goods and materials but for the exemptions granted under the Mining Concession Agreement). The Bidder shall provide and shall enter into contracts with its Material Subcontractors that ensure that such Subcontractors provide the Employer with a copy of its records relating to its competitive bidding process and all bids submitted pursuant thereto. The Employer shall notify the Bidder whether the GOL accepts such documentary evidence relating to cement and steel rebar within three weeks of submission of such evidence by the Bidder. The Bidder shall ensure that the bidders accept that such documents will be made available to the Government and held by the Government subject to confidentiality obligations. The detailed obligations of the Bidder with respect to Lao PDR services and goods under Annex N to the Power Concession Agreement are set forth Annex 2 to this Schedule 26.

Clause 4.18 (Insurance): The Bidder shall at its own cost effect and maintain in force the types of insurances required by prudent utility practices reasonably expected from a skilled and experienced operator engaged in the same type of undertaking under the same or similar circumstances and location, and consistent with generally accepted international standards for limited recourse debt financed privately owned coal or lignite fired mine mouth power projects and as required by the Power Purchase Agreements, at times and terms consistent with the following requirements:

(a) The insurances required under Clause 4.18 of the Mining Concession Agreement shall be effected and maintained at all relevant times with insurers of international standing and repute. The Bidder agrees that in obtaining its insurance coverages it will invite insurers in the Lao PDR to bid for such insurances and, where such Lao insurers meet the criteria of the Bidder, the Bidder, to the extent permitted by law, agrees that it will give preference to such Lao insurers (subject to the applicable Lao insurers having reinsured with insurers acceptable to the Employer and the Lenders); provided always, however, that the GOL agrees that, other than for statutory insurances having general application in the Lao PDR (e.g., workers compensation and vehicle third party liability insurance), the Bidder shall be under no obligation to effect and maintain any insurance with insurers in the Lao PDR.

(b) The Bidder shall and shall ensure that all Subcontractors comply with the minimum insurance requirements required under Lao PDR laws that have been promulgated and in force and effect in respect of statutory insurances, including, without limitation, suitable worker’s compensation insurance before they commence work or services under their contracts.

(c) If the Bidder fails to effect and maintain any of the insurances it is required to effect and maintain under Clause 4.18 of the Mining Concession Agreement, the GOL may at its option and without prejudice to any other right or remedy the effect such insurance at the Bidder’s expense. The Bidder shall reimburse the GOL promptly on demand for the amount it has paid for such insurance.

(d) The Bidder shall provide the GOL with certificates of insurance evidencing that the Bidder and each Material Subcontractor have obtained the insurance required by Clause 4.18 of the Mining Concession Agreement.

(e) The Bidder shall cause the insurers issuing the liability, casualty, property damage and other insurance policies in respect of the Project to issue endorsements naming the GOL as an additional insured to the extent of its insurance interests and provided that Lenders and EGAT have been identified as an additional insured.

Clause 4.11 (Resettlement Obligations): The Bidder shall assist the Employer in the implementation of all arrangements which may prove necessary or advisable to resettle any Persons who occupy or inhabit the Sites as of the date of the Mining Concession Agreement and to carry out all environmental mitigation procedures as contemplated in Annex Q to the Mining Concession Agreement.

Clause 5.10 (Explosive and Explosive Devices): If the Bidder imports and transport into Lao PDR and uses explosives and explosive devices as are reasonably necessary for the Works, the Bidder shall in each case act in conformity with applicable Lao PDR law and take all reasonable care in the handling and security in accordance with such applicable Lao PDR law.

Clause 5.25 (Designated Border Access Points): The Government agrees that Designated Border Access Points will be established for the delivery of Equipment and Materials to the Power Project as are being imported into the Lao PDR or exported from the Lao PDR and the entry and exit of personnel and that those Designated Border Access Points for the processing of Equipment and Materials and the entry and exit of personnel will be open at all times as specified in Annex U of the Power Concession Agreement. Upon reasonable advance notice from the Company and when reasonably required by the Bidders or Subcontractors (or any of their personnel), the Government shall consider in good faith and grant as feasible, the right to enter and exit the Designated Border Access Points at times other than the times specified in Annex U

Clause 7.1 (Progress Reports): The Bidder shall provide to the Employer as part of the progress report written progress reports and notices of major events in relation to Material Subcontractors.

Clause 7.3 (Confidentiality): The Employer shall be bound by the confidentiality provisions set forth in Clause 7.3 of the Power Concession Agreement, and to the extent such provisions conflict with the confidentiality provisions set forth in the Contract, Clause 7.3 of the Power Concession Agreement shall prevail.

Clause 8.2 (Import of Equipment and Materials): At least ninety (90) days prior to the first date on which the Bidder intends to import equipment and materials into the Lao PDR, the Bidder shall submit to the Employer on an annual basis on each anniversary date of this Agreement, a schedule of all equipment and materials to be imported during the next calendar year to enable the GOL to review and approve, within such ninety (90) day period, the various items to be imported for the Project by the Employer and its Bidders. Notwithstanding the foregoing, the Bidder may amend the schedule of such equipment and materials required (including the approximate periods such equipment and materials are expected to be in the Lao PDR) from time to time by notice to the GOL. Any such equipment and materials may be imported and re-exported free from Taxes including import duties and other levies; provided that such equipment and materials are for the exclusive purposes of the Project or the Power Project unless otherwise agreed to by the Government. In case of an emergency where equipment not listed and approved is needed by the Employer, the GOL has undertaken under the Power Concession Agreement to, upon request, expedite approval of the importation of such item. For each batch of imports, where necessary, the Bidder may post a bond to permit the import of such batch prior to the approval of, and provided that the Bidder has already submitted, all customary required documentation.

Clause 8.4 (Import Restrictions): The Bidder shall duly observe import restrictions and prohibitions and rules and procedures of general application.

Clause 9.3 (Tax Exemption Limitation): Following the fifth (5th) anniversary of the Commercial Operation Date, the Bidder and any Subcontractor providing services and/or goods that are directly related to the Project shall pay taxes as required by Lao PDR laws. All Subcontractors who provide services and goods to the Bidder that are indirectly related to the management or operation of the Project (such as food and beverage providers, Persons providing goods and/or services to employees of the Employer or any Bidder or Subcontractor, etc.) shall not be entitled to the same tax holidays and reduced tax rates as applicable to the Bidder that are providing goods and services which are directly related to the management and operation of the Project.

Clause 9.5 (Taxes of Employees): Employees of the Bidder and its Subcontractors shall pay taxes upon their income earned in Lao PDR in accordance with Lao PDR law; provided that in relation to Foreign Personnel the aggregate rate of any taxes of the Lao PDR applied to such income shall be at the flat rate of ten percent (10%) of income earned from the Project in any Fiscal Year. Any Foreign Personnel who is an employee of the Bidder and Subcontractors that resides in Lao PDR for a period of less than a total of one hundred eighty (180) days in any tax year shall be exempt from personal income taxes with respect to that tax year.

Explosive Handling and Usage Procedures

* + - * 1. The importation and use of explosives require the following licenses from the Defense Industry Department, Ministry of Defense:

1. Explosives Warehouse License
2. Explosives Importation and Utilization License
   * + - 1. Explosive Warehouse License. The application for this license shall contain the following details and attachments:
3. Technical plan, detailed design and specification of warehouse
4. Recommendation or Confirmation Letter from Ministry of Energy and Mines on the utilization of explosive devices of the Project; and
5. Corporate Documents of the Bidder.

If the proposed technical plan, detailed design and specification of the warehouse do not meet the requirement of the Ministry of Defense, the designated warehouse owned and constructed by the Ministry of Defense shall be used.

The warehouse must be ready for use before the explosives are imported.

* + - * 1. Explosive Importation and Utilization License. The application for this license shall contain the following details and attachments:

1. Type, quantity, and manufacturer of the explosives;
2. Intended purpose of the explosives;
3. Purpose of and plans for the use of the warehouse;
4. Details of the explosives specialists who will handle the explosives (if any). If the Company does not have qualified specialist the Defense Industry Department is able to provide one to handle them.
5. An explanation for the necessity of the importation;
6. Details of the border checkpoint through which the explosives will be imported;
7. Corporate Documents of the Bidder.
   * + - 1. Importation and Transportation Protocol.
8. 7 days prior to any importation of explosives, the Bidder must notify the Defense Industry Department of the importation, in order for the Defense Industry Department assign staff to accompany the trucks carrying the explosives from the border checkpoint to the project site, and to monitor the use of the explosives.
9. The transportation of explosives from one location to another not stipulated in the notification letter to the Defense Industry Department must be approved by the Defense Industry Department.
10. The Bidder shall, apart from requiring the approval from the Defense Industry Department for each transportation of explosives, submit the advance notice specifying the schedule and plan for each transportation of its explosive devices to the Department of Public Road, Ministry of Public Works and Transportation in order to plan and control the transportation of such explosives in the appropriate manner and in the safe transportation route.
11. The Bidder must submit a monthly report to the Defense Industry Department on the use of the explosives imported in that month including the amounts of any remaining and unused explosives.
    * + - 1. Importation License from the Ministry of Industry and Commerce.

As explosive is categorized as one of the prohibited and controlled goods under Lao PDR Laws, the Bidder shall also apply for Importation License from the Ministry of Industry and Commerce.

The application for this license shall contain the following details and attachments:

1. The application form for the importation of goods and other materials
2. Corporate Documents of the Bidder
3. Recommendation Letter certifying the material importation list of the Bidder

**ENVIRONMENTAL AND SAFETY COMPLIANCE**

**A. Environmental and Safety Obligations of the Bidder**

* + - * 1. The Bidder shall prepare the Bidder’s Environmental Management Plan (“EMP”) for the Employer’s consideration and approval.
        2. The Construction Bidders’ EMP for the Construction Phase is prepared in accordance with the Standards, the EMP, the EMS (ISO 14001), the CPEMMP, the Concession Agreements and Permits.
        3. The Bidders’ EMPs Detailed Obligations.

In order to avoid, alleviate, mitigate or remedy or compensate or otherwise address the Project Impacts within the Construction Areas and in any other areas impacted by Company’s activities or the Project, Employer shall ensure that each Construction Bidder comprehensively and properly covers in its EMP its detailed obligations with respect to each of the following activities (insofar as may be applicable to each particular contract) in accordance with applicable Standards:

* 1. meeting all effluent standards, all air quality requirements for discharges into the air, and all water quality requirements for discharges into surface waters and groundwater;
  2. avoiding and controlling erosion and sedimentation;
  3. managing on-site traffic to eliminate where possible, and otherwise to minimize, dust and vehicle exhaust;
  4. meeting ambient noise, dust, air-blast and non-dust emission standards;
  5. managing Bidder’s Project-related off-site traffic and meeting all ambient and emission standards;
  6. providing archaeological and heritage site protection and relocation as necessary;
  7. landscaping, rehabilitating and re-vegetating the Construction Areas;
  8. managing on-site waste and hazardous waste;
  9. managing Project-related off-site waste in compliance with the Authorizations and Permits;
  10. managing Project-related hazardous materials, oil / lubricants and chemical substances;
  11. developing and managing emergency plans for environmental incidents;
  12. surveying and detecting UXOs and, where UXOs are detected, rendering them safe by expert removal and destruction or by expert in-situ destruction;
  13. managing the impoundment of reservoirs;
  14. planning and managing a detailed biomass removal plan from the reservoir prior to inundation;
  15. designing, constructing and managing construction work camps, including the planning and provision for spontaneous resettlement with proper and comprehensive sanitation and pollution control facilities;
  16. implementing a program for construction worker education in environmental issues;
  17. implementing a health and safety program for all persons engaged in construction works; and
  18. implementing a health education and disease prevention program for construction camp followers.
      + - 1. The Bidder shall submit the monthly reports in the form that the Employer shall instruct.
          2. Starting at commencement of the Works and continuing until the end of the Term, the Bidder shall prepare and submit monthly to WREA reports (in form to be agreed with WREA) covering the following items:

1. extent of implementation of the Environmental Measures compared against the planned and approved implementation program;
2. all difficulties and obstacles encountered in implementing the Environmental Measures, the causes thereof, proposals for avoiding, minimizing or remedying such difficulties and obstacles, and an indication of which proposals have been implemented and progress to date;
3. all violations of / failures to comply with Company obligations set forth in the Environmental Measures, including for each a description of what led to the violation / failure, what steps Company has taken to remedy such defect in performance, the date on which such violation / failure was first reported to WREA, and what steps Company has taken to address the underlying cause of such violation / failure to avoid any recurrence thereof;
4. unexpurgated copies of all sections of original reports from Construction Bidders and the Project Operator that deal with Environmental Measures or otherwise address environmental or social obligations of such persons;
5. any and all accidents or incidents that relate to the health, safety, and welfare of Company staff and employees, Bidders and sub-contractors, PAPs, or any other visitors to the Project or affecting the environment; and
6. data obtained through monitoring of environmental parameters and social conditions as committed in the EIA / EMP.
7. Delay in the submission of a required report within five (5) days of the date due therefor will subject to the penalties unless the Bidder has provided: (i) prior written notice to WREA of any potential delay in completion of such report, (ii) an interim report containing all then available components of such report, (iii) an explanation as to why the full report cannot be timely submitted, and (iv) an indication of when the complete final report will be submitted. The Bidder shall use reasonable best efforts to complete and submit the final report as soon as possible and shall keep WREA advised as to any developments.
   * + - 1. The Bidder shall comply with all the limit value specified in these following Governing Parameters. The Bidder shall comply with all the limit value specified in these following Governing Parameters:

**(A) Ambient Air Quality Limit Values**

| **Parameter** | **Period** | **Annual Arithmetic Mean** | **24 hr average** | **1 hr average** | **10 min average** | **Reference Document** |
| --- | --- | --- | --- | --- | --- | --- |
| Particulate Matter less than 10 µm (PM10) | NTP | 100 µg/m3 | 500 µg/m3 | - | - | WB Environment, Health & Safety Guidelines Mining & Milling-Open Pit, August 1995 |
| From 1st day of year 2 to last day of year 3 | 80 µg/m3 | 400 µg/m3 | - | - | As above |
| from 1st day of year 4 to last day of year 5 | 70 µg/m3 | 350 µg/m3 | - | - | As above |
| from 1st day of year 6 to end of Concession Period | 70 µg/m3 | 300 µg/m3 | - | - | As above |
| Sulfur Dioxide (SO2)\* | From NTP and throughout Concession Period | 0.1 mg/m3 | 0.3 mg/m3 | 0.78 mg/m3 |  | Draft Lao National Environmental Quality Standards, 4 September 2009 attached as Schedule I- |
| Nitrogen Dioxides (NO2)\* | From NTP and throughout Concession Period | - | - | 0.32 mg/m3 | - | As above |

The Ambient Air Quality Limit Values for Nitrogen oxides and Sulfur dioxide shall be adjusted from time to time to always be the same as the ambient air quality standards for Nitrogen oxides and Sulfur dioxide in the then prevailing and most recent Draft Lao National Ambient Air Quality Standard or officially issued Lao National Ambient Air Quality Standards. Company is not entitled to Change-in-Law protection for such adjustments of Ambient Air Quality Limit Values for Nitrogen oxides and Sulfur dioxide as long as the adjusted values are not more stringent than the guideline values listed in Table 1.1.1 in IFC EHS Guideline Air Emission and Ambient Air Quality, April 30, 2007, and if the adjusted values are more stringent than such guideline values, Company shall only be entitled to Change-in-Law protection with respect to the achievement of adjusted values in excess of such guidelines and not achievement up to such guidelines.

**(B) Noise Level Standard**

The noise limits shall be complied with at any sensitive receptor installed in the potentially noise impacted ambient environment surrounding the Project.

Company shall be responsible for any violations of permitted noise levels and in addition to any penalties that may be imposed in connection therewith. Subject to the applicable maximum cap on liability described in the “Additional Noise Mitigation Measures” provision below, Company shall implement Additional Noise Mitigation Measures (as defined below) to enable compliance with the permitted noise level established as provided herein.

Noise from Blasting shall comply with the following:

* The maximum level for airblast is 115 dBA;
* The level of 115 dBA may be exceeded on up to 5% of the total number of blasts over a period of 12 months; provided, however, the level should not exceed 120 dB(A) at any time;
* Blasting is only permitted during the hours of 0900 hrs to 1700 hrs Monday to Saturday and excluding all public holidays. Company shall obtain prior written permission from the appropriate local Governmental Authority on a case-by-case basis as needed to conduct blasting on any Sunday or public holiday.

Other short term single events:

* Daytime dBA Lmax to be determined based on the noise investigations
* Nighttime dBA Lmax to be determined based on the noise investigations

Day and nighttime one-hour equivalent continuous noise level limits:

* Daytime LAeq 1 hour noise limit to be determined based on the noise investigations
* Nighttime LAeq 1 hour noise limit to be determined based on the noise investigations

Noise from Company’s activities and the Project together with the background level determined pursuant to clause (j) above shall not cause the ambient noise levels to exceed the identified best ambient noise limit plus a margin of 2 dB(A).

**(C) Ambient Water Quality Standard**

| Parameter | Unit | Standard | Reference Document |
| --- | --- | --- | --- |
| pH |  | 5-9 | The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP |
| Dissolved Oxygen | mg/l | 6.0 | as above |
| BOD5 | mg/l | 1.5 | as above |
| COD | mg/l | 5.0 | Draft Lao National Environmental Quality Standards, 4 September 2009 |
| Nitrogen as nitrate (N-NO3) | mg/l | 5.0 | The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP |
| Nitrogen as ammonia (N-NH3) | mg/l | 0.2 | Draft Lao National Environmental Quality Standards, 4 September 2009 |
| Sulfate | mg/l | 500 | Company shall have the right to dilute this effluent prior to discharge in order to comply with this limit subject to the limitations described in “Sulfate Effluent Dilution Parameters” below |
| Total coliform bacteria | MPN/ml | 5,000 | The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP issued by ONEP |
| Total faecal coliform | MPN/ml | 1,000 | As above |
| Phenols | mg/l | 0.005 | As above |
| Arsenic (As) | mg/l | 0.01 | As above |
| Cadmium (Cd) | mg/l | 0.005 | as above, CaCO3 ≤ 100 mg/l |
| Cadmium (Cd) | mg/l | 0.05 | as above, CaCO3 ≥ 100 mg/l |
| Chromium (VI) (Cr6+) | mg/l | 0.05 | The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP issued by ONEP |
| Copper (Cu) | mg/l | 0.1 | As above |
| Cyanide | mg/l | 0.005 | As above |
| Lead (Pb) | mg/l | 0.05 | As above |
| Mercury (Hg) | mg/l | 0.002 | As above. |
| Nickel (Ni) | mg/l | 0.1 | As above. |
| Zinc (Zn) | mg/l | 1.0 | As above. |
| Manganese (Mn) | mg/l | 1.0 | As above |

**Sulfate Effluent Dilution Parameters**

* + - 1. All water used for purposes of dilution of sulfate effluent from the Project must be obtained from sources that would otherwise have flowed into the same recipient body of water in which the Project’s sulfate effluent will end up (i.e., the Nam Kaen Reservoir).
      2. From whatever diversion point or points of the water used for dilution of sulfate effluent, Company must be responsible for redressing and mitigating any social and environmental impacts of the diversion (consistent with obligations and procedures that are imposed in respect of persons diverting or extracting water from public rivers and waterways).
      3. Dilution will be allowed only for sulfate effluent and not for any other emission or discharge of any other substance from the Project.

**(D) Effluent Standards for Mining**

| Parameter | Unit | Effluent Limit Value | Reference Documents |
| --- | --- | --- | --- |
| Total Suspended Solids (TSS) | mg/l | 50 | IFC EHS Guidelines, Mining, December 10, 2007 |
| pH | - | 6-9 | as above |
| Oil and grease | mg/l | 10 | as above |
| BOD5 | mg/l | 50 | as above |
| COD | mg/l | 150 | as above |
| Cadmium (Cd) | mg/l | 0.05 | as above |
| Copper (Cu) | mg/l | 0.3 | as above |
| Total Iron (Fe) | mg/l | 2.0 | IFC EHS Guidelines, Mining, December 10, 2007 |
| Cyanide (total) | mg/l | 1.0 | as above |
| Cyanide Free | mg/l | 0.1 | as above |
| Cyanide WAD | mg/l | 0.5 | as above |
| Nickel (Ni) | mg/l | 0.5 | as above |
| Phenols | mg/l | 0.5 | as above |
| Zinc (Zn) | mg/l | 0.5 | as above |
| Temperature | oC | < 3-degree differential | as above |
| Mercury (Hg)\* | mg/l | 0.002 | EHS Guidelines Mining & Milling-Open Pit, August 1995 |
| Arsenic (As)\* | mg/l | 1.0 | EHS Guidelines Mining & Milling-Open Pit, August 1995 |
| Chromium (VI)(Cr6+)\* | mg/l | 0.05 | as above |
| Total Lead (Pb)\* | mg/l | 0.6 | as above |

\* WREA and Company have agreed that with respect to these four elements (Arsenic (As), Chromium (VI) (Cr6+), Lead (Pb) and Mercury (Hg)) Company shall from the outset of its mining activities be obliged to comply with the levels allowed by World Bank 1995 Mining Standards, provided that one or more interim, lower targets or steps with respect to the permissible levels of such elements in future periods shall be agreed by WREA and Company as part of the submission and review process for Company’s first revised CPEMMP, and provided further that Company shall use best efforts to achieve full compliance with the 2007 Standards for these four elements within a reasonable period of time from the commencement of mining activities, as contemplated by such agreed interim, lower targets or steps.

**B. Certain environmental obligations of the Bidder**

**(a) Dust Suppression and Prevention**

* 1. Moisture content increase at working faces and dust suppression work.

The Bidder shall increase moisture content to suppress dust at all working faces by water spraying before excavation. Dust will have to be controlled not to exceed opacity threshold limit specified by the Employer. Activities other than this will have to be approved by the Employer.

The Bidder shall propose the more efficient method for moisture content increasing, together with the detailed work and detailed calculation formula for water truck to the Employer for approval prior to the commencement of the operation.

* 1. Guidelines to increase moisture content

1. At the blasted area. After the blast, the Bidder shall plan to increase moisture content by spraying water approximately 2-3% by volume and it shall be done 1 day before excavation.
2. At the unblasted area. The Bidder shall provide water trucks at all working faces and shall spray water to suppress airborne dust and increase moisture content at all times.

The above guidelines are only the initial information. During actual operation, the Bidder may make an adjustment to suit the existing condition. The dust suppression result has to reach the target and no effect of damp waste and coal sticks to the conveyor.

* 1. The Bidder shall own enough vehicles for dust suppression and moistening purpose at all times as specified in the table EN6 of Schedule 13; provided that the number of machines available for utilization shall not be less than the list of machines instructed by the Employer.
  2. For the purpose of dust suppression, the Bidder shall procure one (1) water truck with a capacity of 12,000 liters per twenty 10-wheel trucks (the truck must be equipped with pump, spray bar) and/or one (1) water truck with a capacity of 50,000 liters per ten (10) 100t off-highway truck class (the truck must be equipped with pump, spray bar). If the Bidder uses the water trucks for other purposes and without Employer’s consent, he shall be fined at the rate of one thousand (1,000) Baht per hour but no more than ten thousand (10,000) Baht per day.
  3. For the purpose of dust suppression system of the Bucket wheel Excavator, Belt Conveyor system and Spreader, the Bidder shall submit the details of such that system for the Employer to provide comments three (3) months before the commencement of the works. In case such that the suppression system provided by the Bidder fails to mitigate the dust emission to the level require by the Law and Regulation and as specified in this Agreement, the Bidder shall immediately improve such equipment at the Bidder’s own expense.
  4. If the Bidder fails to comply with these terms and conditions, or the machines as indicated in the table EN. 6 of Schedule 13 are not in working condition or the Employer foresees that the Bidder has not completed the work efficiently, the Employer may notify the Bidder to cease the operation until improvement can be made. And when the Employer has already notified the Bidder to make improvement within the specified timeframe and no action has been taken, the Employer will have the right to conduct his own dust prevention and suppression work. Operating charge will be three thousand (3,000) Baht per hour excluding VAT and other related expenses. The Employer will have the right to deduct the charge from the payment installment.

**(b) Noise Control**

1. The Bidder, at all times, shall control machines and equipment not to generate nuisance noise that may affect the communities throughout the contract period. Noise measurement shall comply with the limit value specified in the concession agreement entered into between the Employer and the government of Lao PDR.
2. Noise measurement at the communities will be recorded and compared to the base line. Therefore, every six (6) months in a year, the Bidder shall temporarily cease the operation for about two to three (2-3) hours for noise measurement and shall not indemnify the Employer from any loss or damage.
3. If noise level exceeds the allowed limit value specified under the concession agreement resulting in an effect on the neighboring communities, the Employer shall be entitled to suspend all or part of the operation to control the noise limit. The Bidder shall not be entitled to indemnify the Employer from any loss or damage.
   * + 1. The Bidder shall propose his Quality, Occupational Health and Safety, and Environmental Management System by preparing and submitting the manual, policy, operational plan and/or the documentation specifying all the operational procedures and/or any relevant documentation for the Employer’s consideration. These documents shall be incorporated within the Technical Part Document. The System the Bidder proposed shall be at the same standard with the international standards of ISO 9001, OHSAS 18001 or ISO14001.
       2. The Bidder shall appoint the Safety and Environmental Officer to coordinate with the Field Manager of the Employer (as prescribed in the Lao PDR laws “Labor Safety Regulation on Mine Sector No. 647/IH, Article 3 and 4”). The Safety and Environmental Officer shall monitor all the compliance of the Bidder’s work with the conditions instructed by the Employer. At least 1 Safety and Environmental Officer must have graduated with bachelor’s degree in the field of safety and environmental. The Bidder shall submit the name lists of the Officer for the Employer’s consideration at least one month prior to starting any operational procedures at least 1 month.
       3. The Bidder shall prepare the Protection and Mitigation Plan for the Emergency circumstances every time it occurs within the Work Field. The Bidder shall also provide a complete set of the equipment to protect and mitigate any emergency circumstances as well as any warning sign and alarms ranging from the level of risk and in compliance with all international standards within the Work Field and the residential camp of the Bidder.
       4. The Bidder shall prepare the Quality, Occupational Health and Safety, and Environmental Plan for the Employer’s consideration and approval every fiscal year. The Bidder shall supervise the operation of his Employees to comply with the approved Plan. The Bidder has the authority to propose any adaptation or change of the approved plan under the conditions specified in this Agreement.
       5. The Bidder shall prepare the annual training schedule concerning Quality, Occupational Health and Safety, and Environmental Management for his Employees which shall include all the management systems as prescribed in the laws ranging from the level of the risk. The Bidder shall also submit the training schedule for the Employer’s consideration before the end of each fiscal year provided that the proposed schedule shall be pre-approved by the Employer.
       6. All new Employees of the Bidder shall attend the first orientation concerning the Occupational Safety, regulations and conditions instructed as well as other agreements between the Employer and the Bidder concerning the working operation such as the speed control or the wearing of personal safety equipment.
       7. The Bidder shall provide the standardized Personal Protective Equipment (PPE) for all Employees depending on the work section and the level of risk of that Employee. At a minimum standard, all Employees shall be provided with safety helmets and safety shoes and the Employees shall wear them at all operational times and/or within the hazardous areas.
       8. The Bidder shall control the waste water quality released from his residential camp to comply with the standard of the Lao PDR and the conditions in the Environmental Impact Assessment (EIA). The Bidder shall submit the Layout of the Employer’s residential camp at least 1 month before constructing any structures, especially the construction of the fuel oil or lubricant oil bank, machine maintenance area, waste water and rain drainage system, the position of fire distinguishing equipment installation and the evacuation of Employees.
       9. The Bidder shall submit a report to the Employer on the period and with the topic as specified by the Employer in this Agreement.
       10. If the Bidder fails to comply with the conditions of Quality, Occupational Health and Safety, and Environmental Management Systems, it shall be deemed that the Bidder is in breach of Agreement and the Employer shall be entitled to a penalty on the daily basis of 10,000 baht accruing after the fixed period the Employer specified in the notice has elapsed until the complete reparation done by the Bidder. If the Bidder is still in violation of these conditions following the fixed period, the Employer shall double the penalty rate and may directly deduct the penalty amount from the Agreement Price the Employer shall pay to the Bidder.
       11. After the Employer has notified the Bidder of the unsafe circumstances, if the Bidder fails to conduct that reparation within the fixed period of time, the Employer shall give written notice that he may repair it himself or hire another Bidder to fix those circumstances at the Bidder’s cost. The Employer may deduct such cost from the Agreement Price.

**C. Penalties for Failure to Comply with Environmental and Social Standards**

The Bidder shall be subject to the penalties specified hereunder subject to its compliance with the Environmental and Social Standards under this Schedule to the extent that the Bidder is responsible for such non-compliance.

| Non-Compliance | Amounts in US$  Minimum and Maximum[[1]](#footnote-2) | Aggravating Factors Considered | Further Sanctions which WREA may Impose |
| --- | --- | --- | --- |
| Failure or delay in timely submission of reports other than as required in this Agreement or the Mining Concession Agreement | * 250 to 750   Plus 12.5 to 50 per day until cured | Deliberate  Financially motivated or for financial gain  History of non-compliance   * Nature of report / a failure in respect of incident report submission | * Issue Enforcement Notice |
| Obstruction or interference with an official in the course of his or her duties in connection with the enforcement of this Schedule | * 500 to 25,000 | Deliberate  Financially motivated or for financial gain  History of non-compliance  Attempt to conceal   * Potential to cause serious damage to environment, human health, livelihoods | Issue Enforcement Notice |
| Providing false or materially misleading written information to WREA or any representative in connection with the topics addressed in this Schedule | * 5,000 to 25,000 | Deliberate   * Financially motivated or for financial gain   History of non-compliance   * Potential to cause serious damage to environment or human health | Suspension or revocation of Permit in whole or in part   * Suspension or revocation of Permit in whole or in part |
| Failure to provide information to inspector when requested in regard to inspection and monitoring as provided in this Schedule | * 500 to 25,000 | Deliberate  Financially motivated or for financial gain  History of non-compliance   * Potential to cause serious damage to environment or human health | * Issue Enforcement Notice |
| Operating without a Permit | * 2,500 to 25,000 * Plus 250 to 2,500 per day until cured | Deliberate  Financially motivated or for financial gain  History of non-compliance   * Potential to cause serious damage to environment or human health | Breach of contract |
| Non-compliance with an Enforcement Notice or Suspension Notice pursuant to a violation of this Schedule | * 10,000 to 25,000 * Plus 250-5,000 per day until cured | Deliberate, reckless  Financially motivated or for financial gain  History of non-compliance   * Potential to cause serious damage to environment or human health | Suspension or revocation of Permit in whole or in part   * Breach of contract |
| Failure to notify WREA (or other relevant GOL department as appropriate) of any knowledge of any event of an imminent threat of environmental damage | * 5,000 to 25,000 | Deliberate, reckless  Financially motivated or for financial gain  History of non-compliance   * Potential to cause serious damage to environment or human health | Issue Enforcement Notice   * Suspension or revocation of Permit in whole or in part |
| Failure to take reasonable steps to prevent an imminent threat of damage to the environment, human health, livelihoods, or property, where applicable based on the CPEMMP | * 10,000 to 50,000 | Deliberate, reckless  Financially motivated or for financial gain  History of non-compliance   * Potential to cause serious damage to environment or human health | Issue Enforcement Notice   * Suspension or revocation of Permit in whole or in part |
| Failure to comply with any Governing Parameters (per single violation / instance) | * 2,500 to 50,000 | Deliberate, reckless  Financially motivated or for financial gain  History of non-compliance   * Potential to cause serious damage to environment or human health | Issue Enforcement Notice  Suspension or revocation of Permit   * Breach of contract |

Without prejudice to the above requirements, the Bidder shall also strictly comply with Environmental and Safety Laws and Regulations including the following work instructions and/or procedures in which may be amended, modified and/or supplemented by the Employer from time to time;

1. HPC-ESD-WP-001 V.01 Chance find procedure;
2. HPC-ESD-WP-002 V.04 Waste Management Procedure;
3. HPC-ESD-WP-006 V.00 Noise and Vibration Control;
4. HPC-ESD-WP-009 V.02 Non-Hazardous Waste Disposal in the HPC mine area;
5. HPC-ESD-WP-016 V.01 Hazardous Materials Handling Procedure;
6. HPC-ESD-WP-017 V.05 Chemical Substances Registration and Importation;
7. HPC-ESD-WP-020 V.01 Site Decommissioning Site Clearing and Rehabilitation Procedure;
8. HPC-ESD-WP-022 V.01 Safety, Health and Environmental Inspection;
9. HPC-ESD-WP-024 V.02 Site Permit Requisition Procedure;
10. HPC-ESD-WP-026 V.02 Environmental Aspect Identification Procedure;
11. HPC-ESD-WP-032 V.02 Fall Protection Procedure;
12. HPC-MIO-WP-004 V.00 Blast Hole Drilling for Mining Operation Procedure;
13. HPC-MIO-WP-005 V.00 Explosive and Blasting for Mining Operation Procedure;
14. HPC-MSE-WI-009 V.01 Contractor Safety, Health and Environment Management;
15. HPC-OHM-WP-009 V.00 Drug Screening and Testing;
16. HPC-SHE-POL-001 V.13 Safety, Health, Environment and Social Policy;
17. HPC-SHE-POL-002 V.01 Drugs and Alcohol Policy;
18. HPC-SHE-SD-002 V.01 SHE Manual;
19. HPC-SHE-SD-015 V.06 Safety, Health and Environmental Management System Manual;
20. HPC-SHE-SD-018 V.00 Environment and Occupational Health Standards 2018;
21. HPC-SHE-WP-001 V.04 Non-Conformity and Corrective Action Management Procedure;
22. HPC-SHE-WP-004 V.04 Emergency Preparedness and Response Procedure;
23. HPC-SRS-WI-005 V.02 Mining Traffic Management;
24. HPC-SRS-WP-001 V.01 Fire Prevention and Protection
25. HPC-SRS-WP-002 V.00 Permit to Work Procedure;
26. HPC-SRS-WP-003 V.01 Crane and Lifting Equipment Operation;
27. HPC-SRS-WP-006 V.01 Occupational Health and Safety Risk Assessment;
28. HPC-SRS-WP-007 V.03 Scaffolding Safety Procedure;

**Local Recruitment Requirement**

1. **General Obligations of the Bidder in relation to Lao labor**
   1. The Bidder shall comply with the Lao preference obligations specified under Concession Agreements and the detailed preference requirement for each staff classification as further described in the table below as attached in Annex N of the Concession Agreements:

| Level | Staff Classification | Preference Exemption % | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| 2 Mar 2016  to 1 Mar 2021 | 2 Mar 2021 to  1 Mar 2026 | 2 Mar 2026 to 1 Mar 2031 | 2 Mar 2031 to 1 Mar 2036 | 2 Mar 2036 to 1 Mar 2041 |
| 1 | Plant Manager | 100 | 100 | 100 | 100 | 100 |
| 2 | Senior Management Officers reporting to MD, e.g.   * Operation Manager * Maintenance Manager * Administration Manager * Safety Health and Environment manager | 100 | 100 | 100 | 50 | 25 |
| 3 | Middle Management Officers reporting to above, e.g.   * Shift Operation * Assistant Operation * Control room engineer * Planning manager * Engineering manager * Maintenance manager * Senior Engineers * Accountant * Human Resources Manager * Procurement manager | 100 | 75 | 50 | 40 | 20 |
| 4 | Junior Management, e.g.   * Unit operator * Assistant Unit operator * Water treatment manager * FGD operator * Section managers * General accounting staff * Senior clerical staff | 80 | 50 | 40 | 25 | 0 |
| 5 | Supervisor Level, e.g.   * Outside plant operator * Coal and ash operator * Foreman * Laboratory technician | 50 | 25 | 10 | 0 | 0 |
| 6 | Skilled labour, e.g.   * Welder * Senior Secretary * Fitter and turner * Electrician * Mechanic | 25 | 10 | 0 | 0 | 0 |
| 7 | Semi-skilled labour, e.g.   * Assistant to levels 5 and 6 * Heavy truck driver * Secretary * Clerk | 0 | 0 | 0 | 0 | 0 |
| 8 | Unskilled labour | 0 | 0 | 0 | 0 | 0 |

The Bidder must engage Lao Persons for unskilled labor positions.

* 1. The Bidder must not engage Foreign Persons to fill unskilled labor positions, unless it has first complied with the Recruitment Procedure for the Bidder.
  2. The Bidder is required to provide on the job training programs for Lao Persons in order to upgrade the skill and knowledge of Lao Persons and to enable them to handle their job assignment efficiently.

1. **Recruitment Procedure for the Construction Bidder**
   1. The GOL agrees to nominate one of its departments or agencies to act as a recruitment agency to source Lao Persons for positions needed for the Project (“Nominated GOL Agency”).
   2. The Construction must provide to the Nominated GOL Agency, a Lao Mobilization Plan for which it will be employing labor during the Term to allow the Nominated GOL Agency the maximum opportunity to source Lao Persons for each position as soon as available after the signing of the relevant contract.
   3. The Lao Mobilization Plan for the Bidder must contain details of skilled and unskilled positions it expects to fill over the period specified for the plan, including for each skilled position, or class of skilled position:
      1. a detailed description of the position;
      2. skills and experience necessary to perform the work concerned (as applicable);
      3. details of any training or qualification necessary to perform the position concerned (as applicable);
      4. the number of new positions available, or likely to be available;
      5. the number of positions previously held by Foreign Persons under contract which are becoming available during the period of the plan; and
      6. details of remuneration and allowances (where applicable) payable to the successful applicant(s).
   4. As soon as possible after submission of Lao Mobilization Plans, the Nominated GOL Agency shall review those plans and agree targets with the Bidder for the positions which have been notified to it.
   5. The Bidder must do all reasonable things to achieve and where possible, to exceed the agreed targets.
   6. The Nominated GOL Agency shall be allowed a reasonable period from the receipt of notice from the Bidder, but in no case more than two weeks in which to propose Lao Persons for each position.
   7. When determining whether a person proposed by the Nominated GOL Agency is a suitably qualified Lao person for a position or not, the Bidder must:
      1. review all the factors including abilities, formal qualifications, prior learning, relevant experience, the capacity to acquire promptly the ability to do the work concerned; and
      2. determine whether that person has the ability to do the work concerned in terms of any one of those factors (if sufficient), or a combination of those factors; and
      3. not discriminate against a person solely on the grounds of that person’s lack of experience (if experience is not reasonably necessary for the relevant position).
   8. If the Nominated GOL Agency is unable, or reasonably believes that it will be unable, to source a Lao Person for a position within two (2) weeks of a request from the Bidder, it will notify the Bidder that it is permitted to consider other sources for skilled and unskilled labor. The absence of such notification or the failure of the Nominated GOL Agency to offer a suitably qualified Lao person for a position within such two (2) week period shall be considered as permission given by the Nominated GOL Agency to the Bidder to consider other sources for the position so notified to the Nominated GOL Agency.
   9. The Construction Bidder must not accept offers from other Bidders of labor for positions until it has complied with its obligations under this recruitment procedure.
   10. If the Bidder does accept an offer from a Bidder of Labor in breach of these recruitment procedures, the GOL may refuse access for that labor into the Lao PDR.
2. **Lao Preference Requirements relating to Project Supplies**

When sourcing project supplies, the Bidder must source Lao Supplies where the Lao Supplies can be provided on a basis which is and remains competitive with other potential providers or supplies of project supplies, having regard to the commercial terms on which those Lao Supplies and other project supplies can be supplied, including whether:

* + 1. the Lao Supplies are equal to comparable project supplies in price, quality, performance, efficiency and reliability and are compatible with other equipment and supplies for the project;
    2. the Bidder can demonstrate capacity to deliver the requested quantity of Lao Supplies on a timely basis;
    3. the Bidder can offer comparable after sales service;
    4. the financial capacity of and credit terms offered by the Lao Bidder are equal or better; and

the Lao Supplies satisfy the required specification.

**Tax Privileges and Tax Liabilities for the Bidder**

| No. | Lao Taxes | Privileges Granted |
| --- | --- | --- |
| 1. | Corporate Income Tax | The Bidder shall be responsible for paying any applicable Corporate Income Tax as is required under the laws of Lao PDR. |
| 2. | Personnel Income Tax | The Bidder shall be responsible for paying any applicable Personnel Income Tax as is required under the laws of Lao PDR. |
| 3. | Value Added Tax | The following items will attract a 0% VAT rate for all non-Lao domiciled Bidders and Subcontractors:   1. all goods, equipment, machinery, materials and services provided to the Employer relating to the construction and operation of the Project (including all imported fuel, diesel oil, chemicals, lubricants, and other consumables (but excluding for the avoidance of doubt consumer goods and foods) used by the Project), provided that such fuel, diesel oil and petroleum based products shall only be entitled to the 0% VAT rate during the Construction Period; and 2. all spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by Bidders or Subcontractors in the name of the Employer for use in connection with the Project.   Please note that the 0% VAT rate does not apply to goods and services from Lao PDR Bidders. |
| 4. | Import Duties and Taxes  Goods, Equipment, Machinery, Materials and Services  Fuel  Spare Parts  Trucks and Construction Vehicles  Passenger Vehicles | All goods, equipment, machinery, materials and services imported by or provided to the Employer relating to the construction and operation of the Project (including all chemicals, lubricants, explosive and other consumables (but excluding for the avoidance of doubt consumer goods and foods) used by the Project) shall be fully exempted from import duties and taxes.  All fuel, diesel oil, and petroleum-based products during the Construction Period are exempted from all import taxes and duties and all other government duties and taxes payable under Lao PDR Law. During the Operation Period, there is no exemption from import taxes and duties and Bidders and Subcontractors must pay all customary taxes on imported fuel, diesel oil, and petroleum-based products.  All spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by the Employer or any of its Bidders or Subcontractors in the Employer’s name for use in connection with the Project shall be exempted from import duties and taxes and all other government duties and taxes payable under Lao PDR Law.  All trucks and construction vehicles (including construction equipment, cranes, heavy lifting equipment, pick-up trucks, and dump trucks) purchased or leased by or on behalf of the Employer, and registered in the name of, and bearing a license plate or tag issued to HPC or PFMC are exempted from applicable import duties.  All sedans and passenger vehicles purchased or leased by Bidders or Subcontractors, and registered in the name of, and bearing a license plate or tag issue to, the Employer, and used in connection with the Project will be subject to an import tax of one percent (1%).  Any truck or vehicle that is not registered to the Employer or which does not bear the appropriate license plates or tags will be fully subject to applicable import taxes and no exemption will apply.  Note: There will be no tax exemption on fuel of office vehicles (passenger sedans and other vehicles not used at the construction site for construction activities) during construction and operation period. |

### SCHEDULE I: Form of Bid Bond

**Bid Bond**

[*Bank’s Name, and Address of Issuing Branch or Office*]

**Hongsa Power Company Limited**

NNN Building, 4th Floor, Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District, Vientiane Capital, Lao PDR

**Date:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Bid Bond No.:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

We, [*Issuing Bank’s name*]*,* with principal office at[*Address of Issuing Bank*](the “**Guarantor**”) hereby issue the bank guarantee (this “**Bid Bond**”) for the benefit of Hongsa Power Company Limited (including its successor or assignee, the “**Beneficiary**”) under the provisions as follows:

1. The Guarantor acknowledges that [*Bidder’s name*], a company organized under the laws of [*country*] with the principal office located at [*Bidder’s address*] (hereinafter the “**Bidder**”) is submitting a bid in response to the Beneficiary’s invitation, and that the conditions of the bidding documents for corrective maintenance service for Flue Gas Desulfurization system and balance of plant (as may be amended, modified and supplemented from time to time) (hereinafter referred to as the “**Bidding Documents**”). Capitalized terms used herein and not defined herein shall have the meanings ascribed to them in the Bidding Documents.
2. We understand that, according to Bidding Documents, the Bidder is required to support its bid by a bidding security in an amount equivalent to [*amount in word*] ([*amount in figure*]) as security for the due fulfillment by the Bidder of its undertaking under its bid.
3. At the request of the Contractor, as of the issuance date of this Bid Bond, the Guarantor hereby irrevocably and unconditionally undertakes to pay as the primary debtor or as joint and several debtors to the Beneficiary any sum or sums not exceeding in total an amount equal to [*amount in word*] ([*amount in figure*]) at any time on and after the issuance of this Bid Bond (the “**Security Amount**”) upon receipt by the Guarantor of the Beneficiary’s demand, without the need to prove or to show further grounds for the Beneficiary’s demand or the sum specified therein and regardless of whether the Beneficiary has claimed any damages from the Bidder or not, in writing in the form of Attachment 1, signed by its authorized signatories with the blanks duly completed and stating that:
4. The Bidder has, without the Beneficiary’s agreement, withdrawn its bid during the bidding validity period (as stated in the Bidding Documents);
5. The Bidder fails to perform any terms and conditions specified in the Bidding Documents or violates any terms and conditions specified in the Bidding Documents;
6. The Bidder who is awarded the contract fails to sign the contract in accordance with the terms and conditions as specified in the Bidding Documents.
7. The Guarantor must make payment of any such demand within five (5) business days of the date of receipt of the demand. The Beneficiary may draw under this Bid Bond any number of times, but in any event not exceeding the Security Amount and within the Validity Period (as defined below).
8. Our payment hereunder shall be made to the bank account as to be designated in the Beneficiary’s demand, (free and clear of, and without deduction by reason of any or all present or future taxes, levies, imposts, duties, fees or withholdings, whatsoever, imposed or collected with respect thereto). All payments under this Bid Bond shall be in Thai Baht.
9. The Guarantor acknowledges and accepts that its liabilities and obligations under this Bid Bond shall not be discharged or released by any arrangement between the Bidder and the Beneficiary with or without its consent or by any alteration in the obligations undertaken by the Bidder or by any forbearance whether as to payment, time, performance or otherwise. The Guarantor shall pay the Beneficiary the amount demanded notwithstanding the existence of any disputes or differences which may have arisen between the Bidder and the Beneficiary or any defenses which the Bidder may have or any request or instruction which may be given by the Bidder to the Guarantor not to pay the same or any objection made by the Bidder or any other Party.
10. This Bid Bond shall be effective upon issuance thereof and shall remain in force and effect until the earlier of (a) upon return of the original guarantee document to the Guarantor or (b) the Guarantor receives the Beneficiary’s written confirmation to release the Guarantor from liability under this Bid Bond in a legally binding manner, or (c) 1 January 2025 (the “**Validity Period**”); provided that notwithstanding the expiration of the Validity Period, the Guarantor shall comply with any demand received during the Validity Period**.** The Guarantor shall not revoke this Bid Bond during the Validity Period. However, in order to be valid, any demand made hereunder must reach the Guarantor on or before the expiry date of the Validity Period; the Guarantor shall hold no responsibility or obligation whatsoever for any demand made thereafter.
11. This Bid Bond is subject to the Uniform Rules for Demand Guarantees ICC Publication No. 758; provided that Article 15(a) of the Uniform Rules for Demand Guarantees ICC Publication No. 758 shall not apply to this Bid Bond.
12. For matters not covered by the URDG 758, this Bid Bond shall be governed by Thai law. The Guarantor, the Beneficiary and the Bidder irrevocably agree that the Courts of Thailand shall have jurisdiction to hear and determine any suit, action or proceedings, and to settle any disputes, which may arise out of or in connection with this Bid Bond and, for such purposes, irrevocably submit to the jurisdiction of such Court.
13. The Beneficiary may assign the whole or any part of its rights, benefit and interest in, to and under this Bid Bond whether by way of security or otherwise to any person only with the prior written consent of the Guarantor, which shall not be unreasonably delayed or withheld.

This Bid Bond is signed by the Guarantor by our authorized representative who has signed in front of a witness.

Signed and delivered

by the said Guarantor

........................................

Name:...............................

Designation: .......................

in the presence of

........................................

(Witness)

Name:...............................

Designation: .......................

Attachment 1

[*Letterhead of the Beneficiary*]

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[*Bank*], as Guarantor

[*Address of Issuing Branch or Office*]

Re: Bid Bond No. [*·*]

Ladies and Gentlemen:

We refer to the Bid Bond given by the Guarantor to us dated [*date*] and referenced as Bid Bond No. [*·*] (the “**Bid Bond**”). Capitalized terms used herein and not otherwise defined have the meanings given to them in the Bid Bond.

The undersigned, Hongsa Power Company Limited (the “**Beneficiary**”), hereby certifies that:

1. The Bidder has, without the Beneficiary’s agreement, withdrawn its bid during the bidding validity period (as stated in the Bidding Documents);
2. The Bidder fails to perform any terms and conditions specified in the Bidding Documents or violates any terms and conditions specified in the Bidding Documents; or
3. The Bidder who is awarded the contract fails to sign the contract or deliver the performance security in accordance with the terms and conditions as specified in the Bidding Documents.
4. the Beneficiary hereby demand payment by the Guarantor in an amount of [*amount in word*] ([*amount in figure*]) by deposit of such amount within five (5) business days of receipt of this demand to [*bank account detail*]

Very truly yours,

**Hongsa Power Company Limited**

By: [*authorised person*]

[*Name*]

[*Title*]

### SCHEDULE II: Form of Performance Bond

**Performance Bond**

[*Bank’s Name, and Address of Issuing Branch or Office*]

**Hongsa Power Company Limited**

4th floor, Room No. D5, NNN Building, Phonsinouane Village, Bourichan Road, Sisattanak District, Vientiane Capital, Lao PDR

**Date:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Performance Bond No.:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

We, [*Issuing Bank’s name*]*, with principal office at* [*Address of Issuing Bank*](the “**Guarantor**”) hereby issue the performance bond (this “**Performance Bond**”) for the benefit of Hongsa Power Company Limited (including its successor or assignee, the “**Beneficiary**”) under the provisions as follows:

1. The Guarantor acknowledges that [*Contractor’s name*], a company organized under the laws of [*country*] with the principal office located at [*Contractor’s address*] (hereinafter referred to as the “**Contractor**”) has entered into the service agreement (on the date [*date*] with reference no. [*number*] (if specified)) with Hongsa Power Company Limited (the “**Beneficiary**”) for corrective maintenance service for Flue Gas Desulfurization system and balance of plant at Hongsa, Xayaboury Province, Lao PDR, including the conditions of the contract, the annexes thereto and as amended, modified and supplemented from time to time (hereinafter collectively referred to as the “**Agreement**”) at an aggregate contract price of [*amount in word*] ([*amount in figure*]) (hereinafter referred to as the **“Contract Price”**). Capitalized terms used herein and not defined herein shall have the meanings ascribed to them in the Agreement.
2. According to the terms of the Agreement, upon the execution of the Agreement with the Beneficiary, the Contractor shall provide a performance bond in an amount equivalent to ten percent (10%) of the Contract Price, being the amount equal to [*amount in word*] ([*amount in figure*]) (hereinafter referred to as the **“Security Amount”**) as a security for the Contractor’s liabilities and due performance by the Contractor of its obligations under the Agreement.
3. At the request of the Beneficiary, as of the issuance date of this Performance Bond, the Guarantor hereby irrevocably and unconditionally undertakes to pay as the primary debtor or as the joint and several debtor to the Beneficiary any sum or sums not exceeding the Security Amount upon receipt by the Guarantor of the Beneficiary’s demand in writing in the form of Attachment 1, signed by its authorized signatories with the blanks duly completed and stating that the Contractor is in breach of its obligations under the Agreement or has payment liabilities thereunder, without the need to prove or to show further grounds for the Beneficiary’s demand or the sum specified therein and regardless of whether the Beneficiary has claimed any damages from the Contractor or not. The Guarantor must make payment of any such demand within five (5) business days of the date of receipt of the demand. The Beneficiary may draw under this Performance Bond any number of times, but in any event not exceeding the Security Amount and within the Validity Period (as defined below).
4. Our payment hereunder shall be made to the bank account as to be designated in the Beneficiary’s demand, (free and clear of, and without deduction by reason of any or all present or future taxes, levies, imposts, duties, fees or withholdings, whatsoever, imposed or collected with respect thereto). All payments under this Performance Bond shall be in Thai Baht.
5. The Guarantor acknowledges and accepts that its liabilities and obligations under this Performance Bond shall not be discharged or released by any arrangement between the Contractor and the Beneficiary with or without the consent of the Guarantor or by any alteration in the obligations undertaken by the Contractor or by any forbearance whether as to payment, time, performance or otherwise. The Guarantor shall pay the Beneficiary the amount demanded notwithstanding the existence of any disputes or differences which may have arisen between the Contractor and the Beneficiary or any defenses which the Contractor may have or any request or instruction which may be given by the Supplier to the Guarantor not to pay the same or any objection made by the Contractor or any other Party.
6. This Performance Bond shall be effective upon the issuance date hereof and shall remain in force and effect until the earlier of (a) the Guarantor receives the Beneficiary’s written confirmation to release the Guarantor from liability under this Performance Bond, or (b) 31 December 2026 (the “**Validity Period**”); provided that notwithstanding the expiration of the Validity Period, the Guarantor shall comply with any demand received during the Validity Period**.** The Guarantor shall not revoke this Performance Bond during the Validity Period. However, in order to be valid, any demand made hereunder must reach the Guarantor on or before the expiry of the Validity Period; the Guarantor shall hold no responsibility or obligation whatsoever for any demand made thereafter.
7. This Performance Bond is subject to the Uniform Rules for Demand Guarantees ICC Publication No. 758; provided that Article 15 (a) of the Uniform Rules for Demand Guarantees ICC Publication No. 758 shall not apply to this Performance Bond.
8. For the matters not covered by the Uniform Rules for Demand Guarantees ICC Publication No. 758, this Performance Bond shall be governed by Thai law. The Guarantor, the Beneficiary and the Contractor irrevocably agree that the Courts of Thailand shall have jurisdiction to hear and determine any suit, action or proceedings, and to settle any disputes, which may arise out of or in connection with this Performance Bond and, for such purposes, irrevocably submit to the jurisdiction of such Court.
9. The Beneficiary may assign upon written notification to the Guarantor, the whole or any part of its rights, benefit, and interest in, to and under this Bank Guarantee whether by way of security or otherwise to any person.

This Performance Bond is signed by the Guarantor by our authorized representative who has signed in front of a witness.

Signed and delivered

by the said Guarantor

........................................

Name:...............................

Designation: .......................

in the presence of

........................................

(Witness)

Name:...............................

Designation: .......................

Attachment 1

[*Letterhead of the Beneficiary*]

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[*Bank*], as Guarantor

[*Address of Issuing Branch or Office*]

Re: Performance Bond No. [*·*]

Ladies and Gentlemen:

We refer to the Performance Bond given by the Guarantor to us dated [*date*] and referenced as Bank Guarantee No. [*·*] (the “**Bond**”). Capitalized terms used herein and not otherwise defined have the meanings given to them in the Bond.

The undersigned, Hongsa Power Company Limited (the “**Beneficiary**”), hereby certifies that:

1. The Contractor fails to perform its obligations under the Agreement, and we are therefore entitled to draw under this Bond pursuant to the Agreement.

2. We hereby demand payment by the Guarantor in an amount of [*amount in word*] ([*amount in figure*]) by deposit of such amount within five (5) business days of receipt of this demand to [*Beneficiary’s bank account detail*].

Very truly yours,

**Hongsa Power Company Limited**

By: [*signed by authorized person*]

[*Name*]

[*Title*]

### SCHEDULE III: First draft of Contract

(*As attached*)

1. All penalty amounts shall be increased every five (5) years by ten percent (10%) of the then current amounts. [↑](#footnote-ref-2)